Fairtree Woodland Multi Strategy SNN QI Hedge Fund

Minimum Disclosure Document - Class 1

30 June 2018

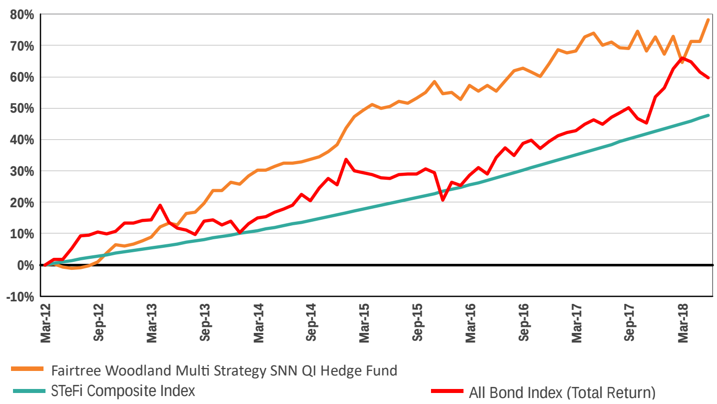
Fund Profile

The Fairtree Woodland Multi Strategy SNN QI Hedge Fund is a single hedge fund which provides investors with exposure to a diversified range of alternative investment strategies across multiple asset classes. The underlying strategies are managed by award winning specialist strategy teams, with all securities traded for one fund structure. A dedicated multi strategy team is responsible for the capital allocation and risk monitoring. The objective of the capital allocation process is to minimise downside risk by actively managing risk diversification. The portfolio is constructed using a risk parity approach. No individual strategy dominates the fund's risk exposure. Tactical tilts are used to direct capital towards the most attractive opportunity sets and / or protect the fund against unintended factor, name and sector concentration risk. The fund targets an annualised return of 3 month JIBAR + plus 10% over a rolling three year period. With minimal drawdown risk and relatively uncorrelated returns.

Investment Strategy

The portfolio invests in several strategies over various instruments, asset classes and portfolios. It combines a strategic risk allocation which provides the optimal diversification benefit across the various strategies, with tactical risk allocation to the most attractive opportunity sets as identified on a bottom up basis.

Cumulative Performance Since Inception



Fund Source: Sanne Fund Services SA (Pty) Ltd as at June 2018
Index Source: Bloomberg as at June 2018

Return Analysis

	Woodland	All Bond Index	STeFi
1 Month	4.03%	-1.17%	0.57%
3 Months	8.30%	-3.78%	1.76%
6 Months	3.14%	3.97%	3.54%
1 Year	4.81%	10.19%	7.35%
3 Years	18.34%	25.16%	23.49%
5 Years	58.10%	42.85%	38.38%
Since Inception	78.25%	59.64%	47.67%

Risk Analysis

	Woodland	All Bond Index	STeFi
Sharpe Ratio	0.52	0.20	-0.13
Sortino Ratio	0.87	0.34	-0.19
Standard Deviation	6.12%	7.73%	0.26%
Best Month	4.10%	6.49%	0.66%
Worst Month	-4.80%	-6.67%	0.00%
Best Rolling 12 Months	19.61%	21.23%	7.71%
Worst Rolling 12 Months	-2.20%	-5.61%	5.16%
Largest Cumulative Drawdown	-5.72%	-9.78%	n/a
% Positive Months (Since Inception)	70.67%	62.67%	n/a
Correlation (Monthly)	0.47		
Value at Risk 95%	4.37%		

The above benchmark(s) are for comparison purposes with the fund's performance. The fund does not follow the benchmark(s).

Fund Details

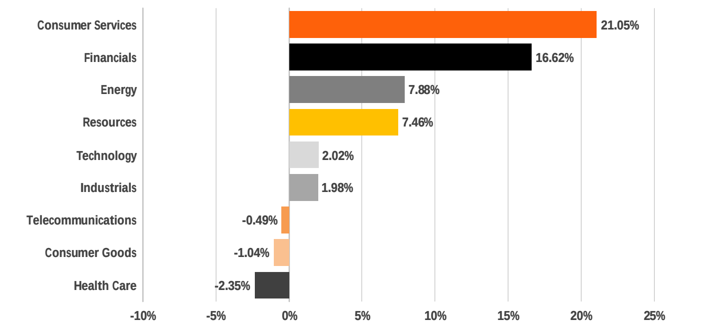
Risk Profile:	Med-High
Portfolio Manager:	Bradley Anthony and Kurt van der Walt
Fund size (in Millions):	R 259.4
NAV Price (Inception):	R 1000
NAV Price (as at month end):	R 1,782.53
Number of Units:	166,971.75
JSE Code:	FWOOD1
ISIN Number:	ZAE000255584
Inception Date:	30 April 2012
CISCA Inception Date:	1 December 2016
Fund Structure:	CIS Trust
Fund Category:	Multi - Strategy
Hurdle:	3 month JIBAR
Minimum Investment:	R 1 000 000 Lump sum
Fees	
Management Fee:	2% p.a (excl.VAT)
Performance fee (uncapped):	20 % of excess above the high water mark, subject to a hurdle rate of 3 month JIBAR (excl.VAT)
Cost Ratios (incl. VAT)	
Total Expense Ratio (TER%):	2.85%
Transactions Costs Ratio (TC%):	1.49%
* Total Investment Charges (TIC%):	4.34%
Income Distribution (Declaration):	Last day of December
Distribution Total for the past 12 months:	0.00 cpu for December 2017
Investment Manager contact details	Fairtree Capital (Pty) Limited
Telephone Number:	+27 86 176 0760
Website:	www.fairtree.com

***Total Investment Charges (TIC%) = TER (%) + TC (%)**

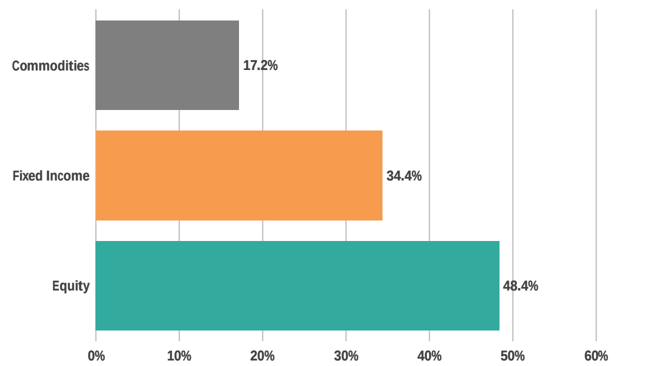
Portfolio Objective

The long-term objective of the portfolio is to achieve superior risk adjusted returns through investment in risk controlled strategies, across a number of different asset classes.

Sector Allocation



Asset Allocation



Increase in NAV Attributable to Investors

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
2012				0.29%	-1.06%	-0.29%	0.17%	0.68%	1.20%	2.71%	2.51%	-0.29%	**6.00%**
2013	0.48%	0.95%	1.16%	3.11%	1.05%	-0.52%	3.23%	0.35%	2.36%	3.54%	-0.09%	2.17%	**19.20%**
2014	-0.41%	2.10%	1.28%	0.07%	1.02%	0.70%	-0.05%	0.42%	0.53%	0.68%	1.17%	1.58%	**9.44%**
2015	3.81%	2.67%	1.26%	1.26%	-0.77%	0.46%	1.04%	-0.40%	1.09%	1.15%	2.24%	-2.46%	**11.79%**
2016	0.36%	-1.48%	2.93%	-1.20%	1.16%	-1.17%	2.09%	2.06%	0.59%	-0.77%	-0.98%	2.61%	**6.22%**
2017	2.72%	-0.61%	0.39%	2.61%	0.78%	-2.27%	0.60%	-1.04%	-0.18%	3.29%	-3.67%	2.78%	**5.25%**
2018	-3.20%	3.34%	-4.80%	4.10%	0.01%	4.03%							**3.14%**

*The inception date for the portfolio is 1 April 2012. The historical performance figures until the end of 30 November 2016 reflect performance achieved prior to CISCA regulation. The portfolio has been transitioned under CISCA regulations on 1 December 2016 and has since been managed as a regulated product. The annualized total return is the average return earned by an investment each year over a given time period, since date of the launch of the fund. Actual annual figures are available from the manager on request. The highest and lowest 1 year returns represent the highest and lowest actual returns achieved during a 12 month rolling period year since the original launch date of the portfolio. The performance figures given show the yield on a Net Asset value ("NAV") basis. The yield figure is not a forecast. Performance is not guaranteed and investors should not accept it as representing expected future performance. Individual investor performance may differ as a result of initial fees, time of entry/actual investment date, date of reinvestment, and dividends withholding tax. Performance is calculated for a lump sum investment on a Net Asset Value basis. The performance figures are reported net of fees with income reinvested.

Risk Profile

Risk Level: Low | Low-Medium | Medium | **Med-High** | High

The risk category shown is not guaranteed and may change over time. The lowest category does not mean the investment is risk free. There may be other special areas of risk relating to the investment including liquidity risk, credit risk, market risk, and settlement risk. Sanne Management Company (RF) (Pty) Ltd, ("the manager"), and the investment manager do not render financial advice. Our risk indicator does not imply that the portfolio is suitable for all types of investors. You are advised to consult your financial adviser.

Portfolio Valuation & Transaction Cut-Off

Portfolios are valued monthly. The cut off time for processing investment subscription is 10:00am on the last day of the month prior to enable processing for investment on the first day of the next month.

Total Expense Ratio

A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's. Transaction Costs are a necessary cost in administering the financial product and impacts financial product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of financial product, the investment decisions of the investment manager and the TER. The TER is reported excluding performance fees for the first six months of the portfolio. The Manager has applied its mind hereto and is of the view that any reporting of TER with performance fee at this stage may be inaccurate and potentially misleading to investors.

Market Commentary

Market volatility remains high driven by political and policy uncertainty. The outlook for global growth has moderated and synchronised uptrend in global growth since 2016 has peaked but global central banks continue on their path towards tighter policy and are gradually tightening financial conditions. This combination has spooked risk assets over the last few months. We believe conditions will revert to stronger global growth driven by economic activity in Europe and accommodative policy in China. The biggest risk to markets is the concerns around tariffs and a potential trade war.

The All Bond Index returned -1.17% over the month bringing the year to date return to 4.0%, outperforming the equity market by 4.5% over the same period. The equity market was supported by the -7.5% drop in the currency over the month as offshore investors sold around R30bn local bonds, bringing the total outflows over the last two months to R63bn.

We believe the outflows are more a reflection of the pressure on emerging markets rather than the disappointment in local economic and political progress. Emerging market assets continue to face headwinds from; a stronger US dollar, tighter global monetary policy, high oil price and fears around global trade tariffs and the potential impact on Chinese growth and policy. The outlook for global growth has also moderated over the last two months while political uncertainty in the UK and Eurozone remains high.

We believe the pressure on emerging markets will lift somewhat over the next few months. Early indications have emerged that Europe may be turning the corner. While the pace of manufacturing activity continues to slow, the service side of the economy appears to gain positive momentum. The recent Euro weakness should support activity while the ECB's forward guidance and overall policy stance remains accommodative. Given that core inflation in Europe remains around 1%, far below their "close to 2%" target, we only expect the first rate hike late in 2019. With growth above 2% and the unemployment rate close to full employment at 8.5%, Eurozone demand should continue to support emerging markets once near term trade risk dissipate.

The recent narrative around trade and tariffs has raised concerns of a full scale trade war. We share these concerns but believe it is too early to justify a meaningful negative impact on global growth. We believe Trump has used tariffs thus far as a negotiation and political tool. The $34bn of tariffs that has been implemented thus far would have a negligible impact on growth. Further meaningful tariffs may only come in 2019 if implemented at all. There is still scope for Trump to negotiate a better deal before then. Regardless, the uncertainty around trade policy will remain elevated for a while and could impact large multinational corporates and their confidence to invest and expand.

The recent economic data from China indicates that economic activity has slowed. To offset the slowdown and counter tariff measures by the US the central bank, PBOC has announced a cut in the reserve requirement ratio for banks to increase liquidity. This policy decision signals willingness by authorities to support the economy. The Chinese Renminbi has depreciated more than 5% since April which should support activity.

US economic data remain strong and inflation continues to rise. The Fed will continue to gradually raise interest rates to counter inflationary pressures. We expect the Fed to hike rates 2 more times this year and 3 to 4 times next year as core inflation moves above the Fed's 2% target and the economy continues to grow above trend at around 2.5-3% supported by the tax cuts, fiscal spending, increased investment and healthy household consumption. The most recent jobs data confirm that the labour market remains strong although there may still be some slack left in the economy.

The growth outlook for South Africa remains positive but the current economic data suggest that a high level of policy and political uncertainty still weigh on activity and investment. The weak economic activity from Q1 has continued into Q2 although we expect some improvement. Policy uncertainty around land, mining, health and a unionised labour market will continue to weigh on investment while higher taxes, fuel and job losses will weigh on consumption. We expect policy and political noise to increase in the run up to the 2019 elections. We hope to see post-election political and economic reforms that will transform the long term investment landscape.

Given the external backdrop, monetary policy should remain fairly hawkish. The SARB remained focused at driving inflation expectations down towards 4.5%. However we don't expect any near term hikes as the SARB will first want to see evidence of the second round effects on inflation from the weaker Rand.

Equities: The outlook for global earnings growth remains positive supported by above trend growth and relatively easy financial conditions. We expect global inflation to pick up gradually over the medium term supported looser fiscal policies and higher input costs. The global reflationary outlook favours cyclical and value orientated stocks, while the outlook for higher global bond yields weighs on high valuation defensive names. As yields rise and volatility increase valuations will be tested more frequently. We believe the overall South Africa equity index will follow global equity markets higher due to its externalised nature. We remain optimistic on domestic equities as we believe economic activity will improve over the next 12 months. We like global cyclical companies with global earnings growth potential and companies with the ability to generate cash sustainably.

Fixed Income: South Africa's inflation will remain low over the next few months but the risk to rising inflation has increased. The SARB will remain on hold for the foreseeable future with the risk to hike rates if Rand weakness translates into higher inflation. The SARB remains focussed on anchoring inflation expectations closer to 4.5%. Yields have risen and are at attractive levels given the positive outlook on the local and global economy and economic reform agenda.

Currency: We believe the US dollar strength has stabilised and could weaken over the medium term as economic data in Europe improves and tension around trade dissipates somewhat. The short term outlook for the Rand is more constructive as pressures on emerging market assets ease somewhat.

Alternatives: Stronger global growth will allow less accommodative monetary policy and looser fiscal policies which should lead to higher interest rates, volatility and lower correlations amongst asset classes and securities. Market rotations and increased dispersion has typically led to a more favourable environment for alternative assets to perform.

Please Note: The above commentary is based on reasonable assumptions and is not guaranteed to occur.

Mandatory Disclosures

Investment Manager: Fairtree Capital (Pty) Ltd, **Registration Number:** 2004/033269/07 is an authorised Financial Services Provider (FSP25917) under the Financial Advisory and Intermediary Services Act (No.37 of 2002), to act in the capacity as investment manager. This information is not advice, as defined in the Financial Advisory and Intermediary Services Act (N0.37 of 2002). Please be advised that there may be representatives acting under supervision. **Physical Address:** Willowbridge Place, Cnr. Carl Cronje and Old Oak Road, Bellville, 7530. **Postal Address:** PO Box 4124, Tygervalley, 7536. **Telephone Number:** +27 86 176 0760. **Website:** www.fairtree.com.
Management Company: Sanne Management Company (RF) (Pty) Ltd (the "Manager"), **Registration Number:** 2013/096377/07, is authorised in terms of the Collective Investment Schemes Control Act (CISCA) to administer Collective Investment Schemes (CIS). **Directors:** J F Louw (Chairman)*, L Fourie, G P Rate (Managing Director), I Burke*, H J Pienaar*. **Physical Address:** Pier Place, Heerengracht Street, Foreshore, Cape Town, South Africa. **Telephone Number:** +27 21 202 8282. **Website:** www.sannegroup.co.za. **Trustee:** Firstrand Bank Limited, Johannesburg, **Telephone:** +27 87 736 1732, **Website:** www.rmb.co.za

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