

## Fairtree Balanced Prescient Fund Minimum Disclosure Document - Class A1

### FUND PROFILE

The Fairtree Balanced Prescient Fund is an actively managed multi asset class fund. The fund is suitable for investors looking for moderate to high capital growth in excess of inflation with moderate to aggressive risk appetite. It suits investors with an investment horizon of more than 3 years and who prefer to have the asset allocation decision made for them. The fund complies with Regulation 28 and is therefore suitable for retirement savings.

### INVESTMENT OBJECTIVE

The Fairtree Balanced Prescient Fund aims to generate long-term wealth for investors by producing inflation beating returns. The fund is managed to outperform the South African - Multi Asset - High Equity peer group benchmark.

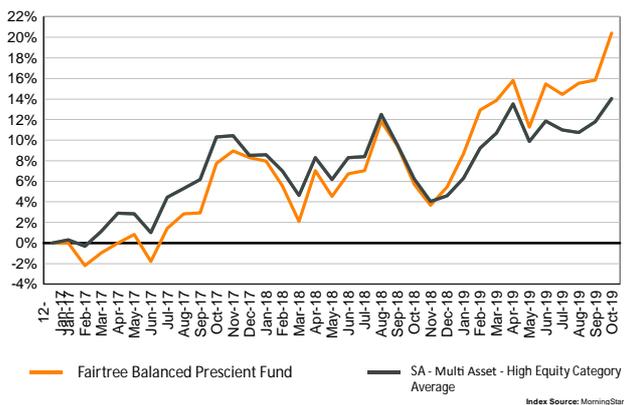
### INVESTMENT POLICY

The fund invests in a diverse combination of equities, property, bonds and money market instruments. The portfolio has a long-term focus and invests predominately in domestic securities. The fund may invest a maximum net foreign exposure of 30% and 10% Africa (excl. South Africa). The fund is actively managed, both at security and asset class level to create capital growth while preserving capital on a real (above inflation) and absolute basis.

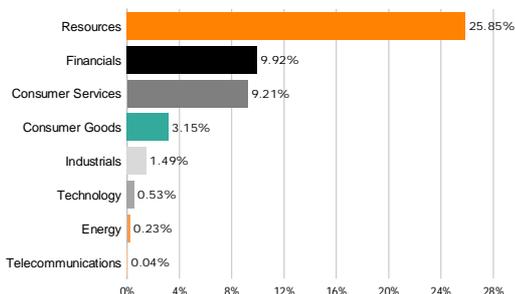
### HISTORICAL PERFORMANCE SINCE INCEPTION

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
2017	0.01%	-2.20%	1.27%	0.97%	0.81%	-2.59%	3.28%	1.39%	0.08%	4.69%	1.12%	-0.61%	<b>8.29%</b>
2018	-0.29%	-2.23%	-3.28%	4.82%	-2.33%	2.11%	0.29%	4.47%	-2.17%	-3.37%	-1.92%	1.72%	<b>-2.60%</b>
2019	3.04%	3.90%	0.83%	1.70%	-3.92%	3.79%	-0.90%	0.96%	0.26%	<b>3.95%</b>			<b>14.16%</b>

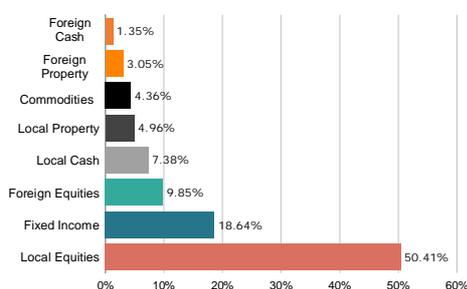
### CUMULATIVE FUND RETURNS VS MARKET INDICES



### SECTOR ALLOCATION



### ASSET ALLOCATION



### FUND INFORMATION

<b>Inception date:</b>	12 January 2017
<b>Fund size (in Millions):</b>	R 99.37
<b>JSE code:</b>	FBPA1
<b>Unit Price:</b>	114.38
<b>ISIN Number:</b>	ZAE000236360
<b>Domicile:</b>	South Africa
<b>Fund Structure:</b>	CISCA (Unit Trust)
<b>Fund Category:</b>	SA - Multi Asset - High Equity
<b>Regulation 28 Compliant:</b>	Yes
<b>Portfolio Manager(s):</b>	
<b>Stephen Brown (SA Equity):</b>	B Comm, MBA, CFA Joined Fairtree in 2011
<b>Jacobus Lacoek (Asset Allocation):</b>	B Comm(Financial Economics), CFA Joined Fairtree in 2011

### Cost Ratios:

<b>Total Expense Ratio (TER%):</b>	1.76%
<b>Performance fee incl. in TER (%) (PF%):</b>	N/A
<b>Transactions Costs Ratio (TC%):</b>	0.31%
<b>Total Investment Charges (TIC%):</b>	2.07%
<b>Fees:</b>	Initial Fee - Adviser (incl. VAT): 0% Annual management fee: 1.00% (excl. VAT) Performance fee: N/A
<b>Benchmark:</b>	South African - Multi Asset - High Equity Category Average
<b>Analysis Currency:</b>	ZAR
<b>Minimum Investment:</b>	R50,000 Lump sum or R1,000 p/m debit order

Please see Disclosures and Glossary section for further information on Cost Ratios

### Income Distribution:

<b>Declaration:</b>	Annually (March)
<b>Payment:</b>	1st working day of April
<b>Distribution Total for the past 12 months:</b>	3.30 cents per unit
<b>Management Company:</b>	Prescient Management Company (RF) (Pty) Ltd
<b>Valuation time of fund:</b>	15:00
<b>Transaction cut-off time:</b>	15:00

### RISK PROFILE



Risk Level: Moderate - Aggressive

These portfolios generally hold more equity exposure than low risk portfolios but less than high risk portfolios. In turn the expected volatility is higher than the low risk portfolios but less than high risk portfolios. The probability of losses are higher than that of the low risk portfolios, but less than high risk portfolios. Expected potential long term investment returns could therefore be lower than high risk portfolios due to lower equity exposure, but higher than low risk portfolios.

# Fairtree Balanced Prescient Fund

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### PERFORMANCE SUMMARY

	Fairtree Balanced Prescient Fund	SA Multi Asset High Equity Category Average
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#### Performance comparison

Inception date	Jan-17	Jan-17
Current month	Oct-19	Oct-19
Total period (No. months)	34	34
Analysis currency	ZAR	ZAR

#### Return analysis

Return for current month	3.95%	2.01%
Total return (since inception)	20.41%	14.04%
Average annualised return (since inception)	6.78%	4.75%
Current 12 month rolling return	13.90%	7.33%
Highest rolling 1-year return (since launch)	13.90%	8.51%
Lowest rolling 1-year return (since launch)	-4.84%	-5.79%

#### Consistency analysis

% Up months (since inception)	64.71%	61.76%
% Up months (last 12 months)	75.00%	66.67%
Standard deviation (since inception - annualised for periods > 12 mths)	8.54%	6.89%

#### Risk analysis

Downside deviation (since inception - annualised Risk free)	4.85%	4.16%
Largest monthly drawdown	-3.92%	-3.21%
Average monthly drawdown	-2.15%	-1.68%
Largest cumulative drawdown	-7.28%	-7.53%

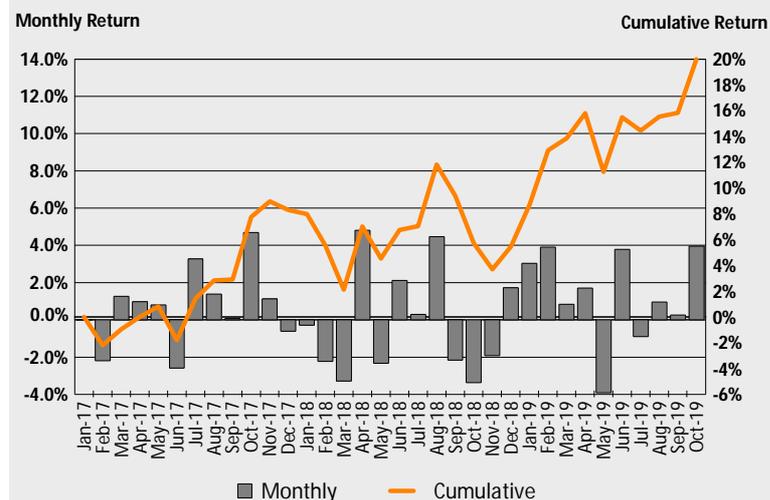
#### Risk/ return analysis

Total gain / Total loss	1.76	1.63
Average gain / Largest loss	0.53	0.53
Average gain / Average loss	0.96	1.01
Sharpe ratio (since inception - annualised for periods > 12 mths)	0.08	-0.20
Sortino ratio (since inception - annualised for periods > 12 mths)	0.14	-0.33

#### Market correlation

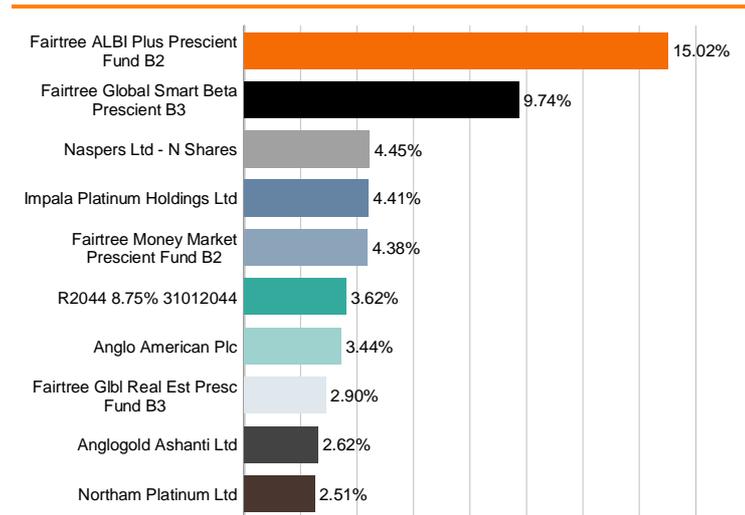
Index correlation (SA Multi Asset High Equity Category Avg)	0.89	(Monthly)
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#### Monthly and Cumulative Returns (Net of Fees)



Please note: Monthly return presented on the graph are rolling monthly returns.

### TOP 10 HOLDINGS



### MARKET COMMENTARY

South Africa government bonds sold off over October, after a disappointing medium-term budget at month end caught investors off-guard. The 10-year government bond (R2030) yield closed 20bps higher at 9.20% and the bond curve flattened as longer maturities sold off less. The All Bond Index returned -0.4% over the month to bring the year to date return to 8.1%. Equities performed well with resource and gold stocks driving returns. Local financial and retail also delivered positive returns. The All Share Index rose 3.1% to bring the year to date return to 10.5%. Emerging market and developed market equities also posted positive returns as a potential trade deal between the US and China gained traction. The Rand rose around 0.3% against the US dollar, reversing some of its earlier gains at month end. Foreigners were net buyers of bonds during the month, but started selling again post the medium-term budget.

In South Africa Finance Minister Tito Mboweni delivered a medium-term budget showing no intent of cutting expenditure or economic reforms to boost long term growth. As a result, debt to GDP level is expected to rise to 80% over the next 10 years. Moody's responded by putting the credit rating on negative outlook with the risk of downgrading it to sub-investment grade after the 2020 budget in February next year if no action is taken to curb rising debt levels. Neither the budget nor Pravin Gordon's much-anticipated Eskom paper proved any clarity on how Eskom will be financed and saved in the future. Eskom remains a fiscal and operational risk to the country. Given the increased levels of fiscal risk, the SARB's hands are tied when it comes to providing more relief via monetary policy, despite inflation falling and surprising to the downside. Economic data for the third quarter suggests that Q3 GDP may come in around 0% next month. Forward looking survey data have improved slightly but still point to soft growth. Business and consumer confidence remain weak.

Global economic data and developments are showing signs of an improvement. The downtrend in manufacturing data appears to have bottomed while global services economies continue to grow. The US consumers remain in good shape with strong labour market prints and rising wages. The trade conflict between the US and China may ease as the two nations are working towards a deal that may entail roll backs of previous tariff hikes.

Overall the European and Chinese economies remain soft but signs that it has stabilised along with scope for trade conflict to fade will support the growth outlook. In China several rounds of infrastructure and credit easing should soon start to impact their economy while another round of QE announced by the ECB will keep monetary policy accommodative. These dynamics should support growth assets over the medium term.

**Equities:** The outlook for global earnings growth has weakened and has come under pressure from ongoing trade tension and softer global growth. However, accommodative central bank policies and low yields will continue to provide some support to equities. We do not expect a US recession soon and expect global inflation to move closer to target supported by higher input costs, including wages. We expect low but positive earnings to persist. Locally, it may still be too early to get constructive on local equities. We do believe that the domestic economy will start to benefit from interest rate cuts and more economic reforms, but this will take time. We like selected local and global cyclical assets with strong global earnings growth potential and companies with the ability to generate cash sustainably. We continue to find protection in gold stocks and ZAR hedged assets.

**Fixed Income:** South Africa's inflation will be well contained over the next few months and inflation expectation should decrease further. Given current weak economic activity and balanced risk to inflation the SARB may decide to cut rates again over the next 6 months but fiscal risks have increased meaningfully and may lead to a pause.

**Currency:** We believe the US dollar strength has stabilised. Given the potential for global growth to converge lower and Fed to cut rates we believe the US dollar could weaken over the medium term. We also view an ongoing trade conflict with China as dollar negative given the scope for lower real rates.

**Alternatives:** Going forward we believe global monetary policy will be more data dependent while global fiscal policies will be used to support growth. We believe higher levels of volatility and lower correlations amongst asset classes and securities will increase dispersion and lead to a more

### SPECIFIC RISK

- Default risk:** The risk that the issuers of fixed income instruments (e.g. bonds) may not be able to meet interest payments nor repay the money they have borrowed. The issuers credit quality is vital. The worse the credit quality, the greater the risk of default and therefore investment loss.
- Derivatives risk:** The use of derivatives could increase overall risk by magnifying the effect of both gains and losses in a Fund. As such, large changes in value and potentially large financial losses could result.
- Developing Market (excluding SA) risk:** Some of the countries invested in may have less developed legal, political, economic and/or other systems. These markets carry a higher risk of financial loss than those in countries generally regarded as being more developed.
- Foreign Investment risk:** Foreign securities investments may be subject to risks pertaining to overseas jurisdictions and markets, including (but not limited to) local liquidity, macroeconomic, political, tax, settlement risks and currency fluctuations.
- Interest rate risk:** The value of fixed income investments (e.g. bonds) tends to be inversely related to interest and inflation rates. Hence their value decreases when interest rates and/or inflation rises.
- Property risk:** Investments in real estate securities can carry the same risks as investing directly in real estate itself. Real estate prices move in response to a variety of factors, including local, regional and national economic and political conditions, interest rates and tax considerations.
- Currency exchange risk:** Changes in the relative values of individual currencies may adversely affect the value of investments and any related income.
- Geographic / Sector risk:** For investments primarily concentrated in specific countries, geographical regions and/or industry sectors, their resulting value may decrease whilst portfolios more broadly invested might grow.
- Derivative counterparty risk:** A counterparty to a derivative transaction may experience a breakdown in meeting its obligations thereby leading to financial loss.
- Liquidity risk:** If there are insufficient buyers or sellers of particular investments, the result may lead to delays in trading and being able to make settlements, and/or large fluctuations in value. This may lead to larger financial losses than expected.
- Equity investment risk:** Value of equities (e.g. shares) and equity-related investments may vary according to company profits and future prospects as well as more general market factors. In the event of a company default (e.g. bankruptcy), the owners of their equity rank last in terms of any financial payment from that company.

### GLOSSARY

<b>Annualised performance</b>	Annualised performance show longer term performance rescaled to a 1 year period. Annualised performance is the average return per year over the period. Actual annual figures are available to the investor on request.
<b>Highest &amp; Lowest return</b>	The highest and lowest returns for any 1 year over the period since inception have been shown.
<b>NAV</b>	The net asset value represents the assets of a Fund less its liabilities.
<b>Alpha</b>	Denoted the outperformance of the fund over the benchmark.
<b>Sharpe Ratio</b>	The Sharpe ratio is used to indicate the excess return the portfolio delivers over the risk free rate per unit of risk adopted by the fund.
<b>Sortino Ratio</b>	The Sortino Ratio is used to measure the risk-adjusted return of the fund.
<b>Standard Deviation</b>	The deviation of the return stream relative to its own average.
<b>Max Drawdown</b>	The maximum peak to trough loss suffered by the Fund since inception.
<b>Max Gain</b>	Largest increase in any single month.
<b>% Positive Month</b>	The percentage of months since inception where the Fund has delivered positive return.
<b>Average Duration</b>	The weighted average duration of all the underlying interest bearing instruments in the Fund.
<b>Average Credit quality</b>	The weighted average credit quality of all the underlying interest bearing instruments in the Fund (internally calculated).
<b>Dividend Yield</b>	The weighted average dividend yield of all the underlying equity in the Fund. The dividend yield of each company is the dividends per share divided by the price per share.
<b>PE Ratio</b>	The weighted average price earnings ratio of all the underlying equity in the Fund. The price earnings ratio of each company is the price divided by the earnings per share.
<b>High Water Mark</b>	The highest level of performance achieved over a specified period.
<b>Total Expense Ratio (TER%)</b>	The Total Expense Ratio (TER) is the percentage of the net asset value of the class of the Financial Product incurred as expenses relating to the administration of the Financial Product.
<b>Performance fee incl. in TER (%) PF (%)</b>	The Performance Fee is a payment made to the Fund Manager for generating positive returns, and is generally calculated as a percentage of investment profits, often both realized and unrealized.
<b>Transactions Costs (TC%)</b>	The Transaction Costs (TC) is the percentage of the net asset value of the Financial Product incurred as costs relating to the buying and selling of the assets underlying the Financial Product.
<b>Total Investment Charges TIC (%) = (TER (%) + TC (%))</b>	The Total Investment Charges (TIC), the TER + the TC, is the percentage of the net asset value of the class of the Financial Product incurred as costs relating to the investment of the Financial Product. It should be noted that a TIC is the sum of two calculated ratios (TER+TC).

### DISCLAIMER

**Management Company:** Prescient Management Company (RF) (Pty) Ltd, **Registration number:** 2002/022560/07, **Physical address:** Prescient House, Westlake Business Park, Otto Close, Westlake, 7945 **Postal address:** PO Box 31142, Tokai, 7966. **Telephone number:** +27 800 111 899 **E-mail:** info@prescient.co.za **Website:** www.prescient.co.za

**Trustees:** Nedbank Trustees, Nedbank Investor Services, **Physical address:** 2nd Floor, 16 Constantia Boulevard, Constantia Kloof, Roodepoort, 1709. **Telephone number:** +27 11 534 6557 **Website:** www.nedbank.co.za

**Investment Manager:** Fairtree Asset Management (Pty) Ltd, **Registration number:** 2004/033269/07 is an authorised Financial Services Provider (FSP25917) under the Financial Advisory and Intermediary Services Act (No.37 of 2002), to act in the capacity as investment manager. This information is not advice, as defined in the Financial Advisory and Intermediary Services Act (NO.37 of 2002). Please be advised that there may be representatives acting under supervision. **Physical address:** Willowbridge Place, Cnr. Carl Cronje and Old Oak Road, Bellville, 7530. **Postal address:** PO Box 4124, Tygervalley, 7536. **Telephone number:** +27 86 176 0760. **Website:** www.fairtree.com.

Collective Investment Schemes in Securities (CIS) should be considered as medium to long-term investments. The value may go up as well as down and past performance is not necessarily a guide to future performance. CIS's are traded at the ruling price and can engage in scrip lending and borrowing. The collective investment scheme may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. A schedule of fees, charges and maximum commissions is available on request from the Manager. There is no guarantee in respect of capital or returns in a portfolio. A CIS may be closed to new investors in order for it to be managed more efficiently in accordance with its mandate.

CIS prices are calculated on a net asset basis, which is the total value of all the assets in the portfolio including any income accruals and less any permissible deductions (brokerage, STT, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio divided by the number of participatory interests (units) in issue. Forward pricing is used. The Fund's Total Expense Ratio (TER) reflects the percentage of the average Net Asset Value (NAV) of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TER's. During the phase in period TER's do not include information gathered over a full year. Transaction Costs (TC) is the percentage of the value of the Fund incurred as costs relating to the buying and selling of the Fund's underlying assets. Transaction costs are a necessary cost in administering the Fund and impacts Fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, investment decisions of the investment manager and the TER.

The Manager retains full legal responsibility for any third-party-named portfolio. Where foreign securities are included in a portfolio there may be potential constraints on liquidity and the repatriation of funds, macro-economic risks, political risks, foreign exchange risks, tax risks, settlement risks; and potential limitations on the availability of market information. The investor acknowledges the inherent risk associated with the selected investments and that there are no guarantees. Please note that all documents, notifications of deposit, investment, redemption and switch applications must be received by Prescient by or before 13:00 (SA), to be transacted at the net asset value price for that day. Where all required documentation is not received before the stated cut off time Prescient shall not be obliged to transact at the net asset value price as agreed to. Funds are priced at either 3pm or 5pm depending on the nature of the Fund. Prices are published daily and are available on the Prescient website.

This portfolio operates as a white label fund under the Prescient Unit Trust Scheme, which is governed by the Collective Investment Schemes Control Act.

Performance has been calculated using net NAV to NAV numbers with income reinvested. The performance for each period shown reflects the return for investors who have been fully invested for that period. Individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestments and dividend withholding tax. Full performance calculations are available from the manager on request.

For any additional information such as fund prices, brochures and application forms please go to [www.fairtree.com](http://www.fairtree.com)

### Contact details

#### Client Services

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