

## FUND PROFILE

The Fairtree Balanced Prescient Fund is an actively managed multi asset class fund. The fund is suitable for investors looking for moderate to high capital growth in excess of inflation with moderate to aggressive risk appetite. It suits investors with an investment horizon of more than 3 years and who prefer to have the asset allocation decision made for them. The fund complies with Regulation 28 and is therefore suitable for retirement savings.

## FUND OBJECTIVE

The Fairtree Balanced Prescient Fund aims to generate long-term wealth for investors by producing inflation beating returns. The fund is managed against a composite benchmark that also forms the strategic asset allocation for the fund.

## INVESTMENT POLICY

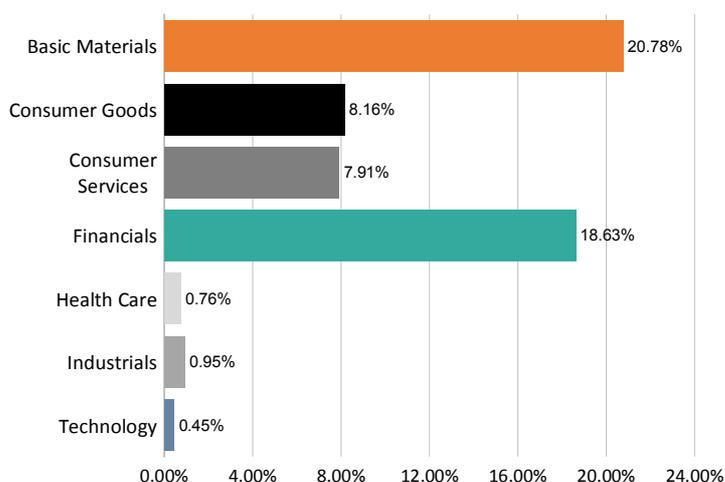
The fund invests in a diverse combination of equities, property, bonds and money market instruments. The portfolio has a long-term focus and invests predominantly in domestic securities whilst up to 25% of the fund may be invested in foreign securities.

The fund is actively managed, both at security and asset class level to create capital growth while preserving capital on a real (above inflation) and absolute basis.

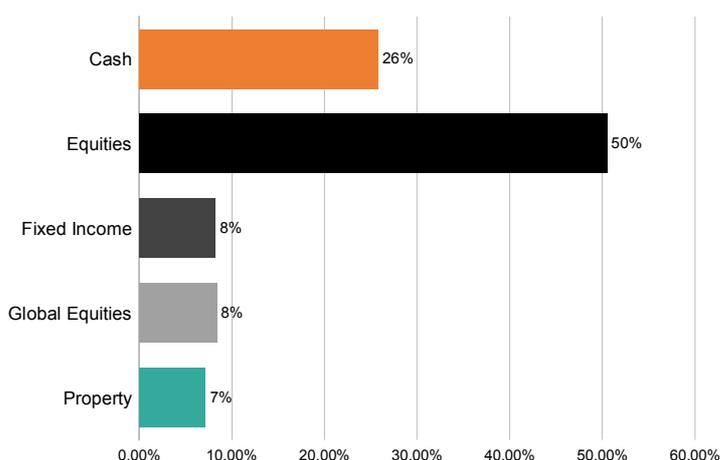
## HISTORICAL PERFORMANCE SINCE INCEPTION

Performance data currently not available

## SECTOR ALLOCATION (SA EQUITY)



## ASSET ALLOCATION



## FUND INFORMATION

### Portfolio Manager(s):

**Jacobus Lacock (Asset Allocation)**  
B Comm(Financial Economics), CFA  
Joined Fairtree in 2011



**Stephen Brown (SA Equity)**  
B Comm, MBA, CFA  
Joined Fairtree in 2011



### Rademeyer Vermaak (Global Equity)

M Eng (Electronic), CFA  
Joined Fairtree in 2012



### Paul Crawford (Fixed Income)

BSc Eng(Elec), MBA, CFA  
Joined Fairtree in 2013



<b>Inception date:</b>	18 April 2017
<b>Fund size (in Millions):</b>	R 8.65
<b>JSE code:</b>	FBPA1
<b>Unit Price:</b>	101.43
<b>ISIN Number:</b>	ZAE000236360
<b>Domicile:</b>	South Africa
<b>Fund Structure:</b>	CISCA (Unit Trust)
<b>Fund Category:</b>	SA Multi-Asset High Equity
<b>Regulation 28 Complaint:</b>	Yes

### Cost Ratios (incl. VAT):

**Total Expense Ratio (TER%):**

**Performance fee incl. in TER (%) (PF%):**

**Transactions Costs Ratio (TC%):**

**Total Investment Charges (TIC%):**

Please note the Total Expense Ratio and Transaction Costs cannot be determined accurately because of the short life span of the Financial Product and the funds TER will be available after one year.

### Fees:

**Initial Fee - Adviser (incl. VAT):** 0%

**Annual management fee:** 1.425% (incl. VAT)

**Performance fee:** N/A

### Benchmark:

60% FTSE/JSE Shareholder Weighted Total Return Index + 40% JSE/All Bond Total Return Index.

**Analysis Currency:**

ZAR

**Minimum Investment:**

R50,000 Lump sum or R1,000 p/m debit order

Please see Disclosures and Glossary section for further information on Cost Ratios

### Income Distribution:

**Declaration:**

Annually (March)

**Payment:**

1st working day of April

**Distribution Total for the past 12 months:**

N/A

**Management and administration:**

Prescient Management Company (RF) (Pty) Ltd

**Valuation time of fund:**

15:00

**Transaction cut-off time:**

15:00

## RISK PROFILE

Less Than 1 Yr | 1 - 3 Yrs | 3+ Yrs | 3 - 5+ Yrs | 5+ Yrs

Conservative | Cautious | Moderate | Mod - Aggressive | Aggressive

Risk Level: Moderate - Aggressive

These portfolios generally hold more equity exposure than low risk portfolios but less than high risk portfolios. In turn the expected volatility is higher than the low risk portfolios but less than high risk portfolios. The probability of losses are higher than that of the low risk portfolios, but less than high risk portfolios. Expected potential long term investment returns could therefore be lower than high risk portfolios due to lower equity exposure, but higher than low risk portfolios.

### GLOSSARY

<b>Annualised performance</b>	Annualised performance show longer term performance rescaled to a 1 year period. Annualised performance is the average return per year over the period. Actual annual figures are available to the investor on request.
<b>Highest &amp; Lowest return</b>	The highest and lowest returns for any 1 year over the period since inception have been shown.
<b>NAV</b>	The net asset value represents the assets of a Fund less its liabilities.
<b>Alpha</b>	Denoted the outperformance of the fund over the benchmark.
<b>Sharpe Ratio</b>	The Sharpe ratio is used to indicate the excess return the portfolio delivers over the risk free rate per unit of risk adopted by the fund.
<b>Sortino Ratio</b>	The Sortino Ratio is used to measure the risk-adjusted return of the fund.
<b>Standard Deviation</b>	The deviation of the return stream relative to its own average.
<b>Max Drawdown</b>	The maximum peak to trough loss suffered by the Fund since inception.
<b>Max Gain</b>	Largest increase in any single month.
<b>% Positive Month</b>	The percentage of months since inception where the Fund has delivered positive return.
<b>Average Duration</b>	The weighted average duration of all the underlying interest bearing instruments in the Fund.
<b>Average Credit quality</b>	The weighted average credit quality of all the underlying interest bearing instruments in the Fund (internally calculated).
<b>Dividend Yield</b>	The weighted average dividend yield of all the underlying equity in the Fund. The dividend yield of each company is the dividends per share divided by the price.
<b>PE Ratio</b>	The weighted average price earnings ratio of all the underlying equity in the Fund. The price earnings ratio of each company is the price divided by the earnings per share.
<b>High Water Mark</b>	The highest level of performance achieved over a specified period.
<b>Total Expense Ratio (TER%)</b>	The Total Expense Ratio (TER) is the percentage of the net asset value of the class of the Financial Product incurred as expenses relating to the administration of the Financial Product.
<b>Performance fee incl. in TER (PF%)</b>	The Performance Fee is a payment made to the Fund Manager for generating positive returns, and is generally calculated as a percentage of investment profits, often both realized and unrealized.
<b>Transactions Costs (TC%)</b>	The Transaction Costs (TC) is the percentage of the net asset value of the Financial Product incurred as costs relating to the buying and selling of the assets underlying the Financial Product.
<b>Total Investment Charges (TIC%) = (TER % + TC)</b>	The Total Investment Charges (TIC), the TER + the TC, is the percentage of the net asset value of the class of the Financial Product incurred as costs relating to the investment of the Financial Product. It should be noted that a TIC is the sum of two calculated ratios (TER+TC).

### MARKET COMMENTARY

The backdrop for emerging market assets remains healthy, supported by low market volatility, accommodative monetary policy and lower than expected inflation prints. The weakening US dollar is also supporting emerging market assets. We continue to view the market's assessment of risk as too complacent. The potential for higher global bond yields and less accommodative monetary and fiscal policies may weigh on future returns. Stronger economic data and rising inflation in Europe, US and China may allow their central banks to become less accommodative over the next few months.

The Central Bank of Canada hiked rates by 0.25% last month and the Bank of England and Reserve Bank of Australia are debating potential rate increases over the medium term. We expect the US Fed and European Central Bank to announce steps towards balance sheet normalisation during their September and October meetings. We believe the Fed will only hike rates again in December, and that it will continue to hike three to four times during 2018.

The surprise 0.25% rate cut by South African Reserve Bank came after they revised down the growth and inflation outlook. The economy is now only expected to grow at 0.5% in 2017 while inflation is expected to bottom at 4.6% early in the first quarter of 2018. The rate cut came one meeting earlier than we expected, but given the weak growth outlook, lower inflation and stronger Rand we see agree with the SARB's action and believe they will cut rates again this year, potentially at their next meeting. The rate cut will alleviate some pressure facing consumers, but will not alter the current weak growth momentum. Consumer and business confidence remain weak along with credit growth and retail sales. However, the second quarter's growth number should show a marked improvement, mainly due to a low base from the first quarter and driven by agriculture, net exports and consumption.

Deteriorating growth and fiscal dynamics has increased the risk of further local debt ratings downgrades to sub investment grade by year end. South Africa faces exclusion from Cit's World Government Bond Index (WGBI) once both S&P and Moody's have downgraded South Africa to sub investment grade.

On the global front economic data continued to improve at a gradual pace. Forward looking US, China and EU data remain strong while the US and EU labour markets continue to improve. Second quarter GDP growth numbers indicate that the major economic regions are growing above trend; US 2.6%, Europe 2.4%, China 7%. We are also encouraged by signs that global trade has strengthened.

Despite the improving growth backdrop markets remain cautious about the outlook given the political and policy uncertainty caused by the Trump Administration. Potential military action against North Korea, Russian sanctions, Chinese trade investigations and the failure to pass a new Healthcare Bill has weakened to US dollar against the Euro and EM currencies.

**Equities:** The outlook for global earnings growth remains strong supported by the gradual economic recovery. We expect global inflation to pick up over the medium term supported by easy financial conditions and looser fiscal policies. The global deflationary outlook created positive sentiment around cyclical and value orientated stocks, while the outlook for higher global bond yields will put pressure on high valuation defensive names. We believe the overall South Africa equity index will follow global equity markets higher due to its externalised nature. We remain cautious on domestic equities although we believe that economic activity will improve over the next 18 months. We will be more constructive once we have more political certainty. We favour global cyclical companies with global earnings growth potential and companies with the ability to generate cash sustainably.

**Fixed Income:** South Africa's inflation will improve over the next 12 months as food prices fall, the currency remains on strong footing and growth remains weak. The SARB has started to cut interest rates and will continue with at least one more cut later this year. However, political risks and risks of further credit downgrades over the medium term should keep the SARB relatively cautious. The focus on the search for yield by global investors and potential for a reduction in the political risk premium may support lower bond yields, however in the short term we remain cautious.

**Currency:** We believe the US dollar will trade stronger from current levels. The ECB will take a gradual approach in reducing asset purchases. We see the Rand at close to fair value, but see risks for some depreciation. Softer commodities and stronger US dollar will be balanced by an improving trade balance which should continue to support the Rand. Domestic political risk and a global policy mistake remain the key risks for the currency.

**Alternatives:** The global driver of growth is slowly shifting from easy monetary policy to easier fiscal policies, and combined with the outlook for higher interest rates has resulted in lower correlations amongst key macro variables. Market rotation and increased dispersion amongst asset classes and sectors has led to a more favourable environment for alternative assets to perform.

### DISCLAIMER

**Management Company:** Prescient Management Company (RF) (Pty) Ltd., **Registration number:** 2002/022560/07, **Physical address:** Prescient House, Westlake Business Park, Otto Close, Westlake, 7945 **Postal address:** PO Box 31142, Tokai, 7966. **Telephone number:** 0800 111 899 **E-mail:** info@prescient.co.za **Website:** www.prescient.co.za

**Trustees:** Nedbank Trustees, Nedbank Investor Services, **Physical address:** 2nd Floor, 16 Constantia Boulevard, Constantia Kloof, Roodepoort, 1709. **Telephone number:** +27 11 534 6557 **Website:** www.nedbank.co.za

**Investment Manager:** Fairtree Capital (Pty) Ltd, **Registration number:** 2004/033269/07 is an authorised Financial Services Provider (FSP25917) under the Financial Advisory and Intermediary Services Act (No.37 of 2002), to act in the capacity as investment manager. This information is not advice, as defined in the Financial Advisory and Intermediary Services Act (NO.37 of 2002). Please be advised that there may be representatives acting under supervision. **Physical address:** Willowbridge Place, Cnr. Carl Cronje and Old Oak Road, Bellville, 7530. **Postal address:** PO Box 4124, Tygervalley, 7536. **Telephone number:** +27 21 943 3760 **Website:** www.fairtree.com.

Collective Investment Schemes in Securities (CIS) should be considered as medium to long-term investments. The value may go up as well as down and past performance is not necessarily a guide to future performance. CIS's are traded at the ruling price and can engage in scrip lending and borrowing. The collective investment scheme may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. A schedule of fees, charges and maximum commissions is available on request from the Manager. There is no guarantee in respect of capital or returns in a portfolio. A CIS may be closed to new investors in order for it to be managed more efficiently in accordance with its mandate.

CIS prices are calculated on a net asset basis, which is the total value of all the assets in the portfolio including any income accruals and less any permissible deductions (brokerage, STT, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio divided by the number of participatory interests (units) in issue. Forward pricing is used. The Fund's Total Expense Ratio (TER) reflects the percentage of the average Net Asset Value (NAV) of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TER's. During the phase in period TER's do not include information gathered over a full year. Transaction Costs (TC) is the percentage of the value of the Fund incurred as costs relating to the buying and selling of the Fund's underlying assets. Transaction costs are a necessary cost in administering the Fund and impacts Fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, investment decisions of the investment manager and the TER

The Manager retains full legal responsibility for any third-party-named portfolio. Where foreign securities are included in a portfolio there may be potential constraints on liquidity and the repatriation of funds, macro-economic risks, political risks, foreign exchange risks, tax risks, settlement risks; and potential limitations on the availability of market information. The investor acknowledges the inherent risk associated with the selected investments and that there are no guarantees. Please note that all documents, notifications of deposit, investment, redemption and switch applications must be received by Prescient by or before 13:00 (SA), to be transacted at the net asset value price for that day. Where all required documentation is not received before the stated cut off time Prescient shall not be obliged to transact at the net asset value price as agreed to. Money market Funds are priced at 1pm all other Funds are priced at either 3pm or 5pm depending on the nature of the Fund. Prices are published daily and are available on the Prescient website.

Performance has been calculated using net NAV to NAV numbers with income reinvested. The performance for each period shown reflects the return for investors who have been fully invested for that period. Individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestments and dividend withholding tax. Full performance calculations are available from the manager on request.

For any additional information such as fund prices, brochures and application forms please go to [www.fairtree.com](http://www.fairtree.com)

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