

Fairtree Assegai Equity Long Short IDS QI Hedge Fund

Minimum Disclosure Document - Class A1

Fund Profile

The fund is a directionally biased Long / Short equity fund which will not hesitate to capture equity market beta when conditions allow for it. The objective of the fund is to generate the largest portion of its returns through its directional bias, in so doing capturing 60% of the upside return of the market, while protecting against 60% of the downside. Relative value pairs, together with absolute longs and shorts seek to stabilise returns in turbulent market conditions, supported by the adjustment to the net exposure. Leverage is on average at 2.5 times and net exposure will vary with the fund manager's view of the market.

Risk Profile

Risk Level: Low Low-Medium Medium Med-High High

The risk category shown is not guaranteed and may change over time. The lowest category does not mean the investment is risk free. There may be other special areas of risk relating to the investment including liquidity risk, credit risk, market risk, and settlement risk. IDS Management Company (RF) (Pty) Ltd, ("the manager"), and the investment manager do not render financial advice. Our risk indicator does not imply that the portfolio is suitable for all types of investors. You are advised to consult your financial adviser.

Fund Details

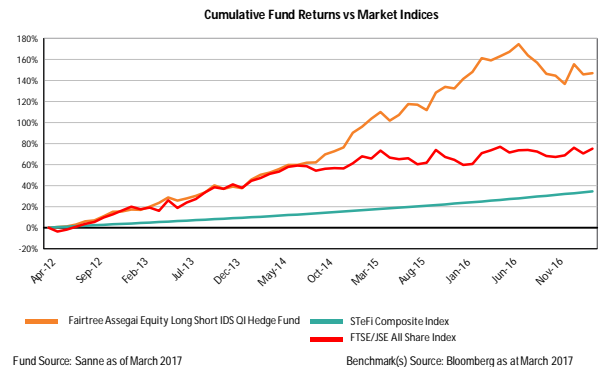
Investment Manager:	Fairtree Capital (Pty) Limited	Fund size:	R 1,209 billion
Portfolio Manager:	Stephen Brown	Benchmark:	The portfolio does not follow a benchmark
Inception Date:	May 2012	Analysis Currency:	ZAR
CISCA Inception Date:	1 October 2016	Minimum Investment:	ZAR 1,000,000.00
Cost Ratios (incl. VAT):		Income Distribution:	
Total Expense Ratio (TER%):	1.18%	Declaration:	Last day of February & December
Transactions Costs Ratio (TC%):	0.59%	Distribution Total for the past 12 months:	0.00 cpu for February 2017
Total Investment Charges (TIC%):	1.77%	Domicile:	South Africa
Fees:	Initial Fee - Adviser (incl. VAT): 0% - 3.42%	Fund Structure:	CIS Trust
	Annual Base Fee: 1% (excl. VAT)	Fund Category:	Equity Long-Short
	Performance fee: 20% of the total performance (after deductions of the annual base fee) above the high water mark, subject to a hurdle rate of 3 month JIBAR (excl. VAT)	Auditor:	Deloitte
	The Performance Fee is uncapped.		

Increase in NAV Attributable to Investors

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
2012					0.46%	0.63%	1.83%	2.97%	0.83%	3.83%	3.84%	0.12%	15.37%
2013	1.58%	-0.26%	2.64%	3.03%	4.19%	-2.43%	1.83%	1.77%	2.53%	5.02%	-2.22%	1.49%	20.61%
2014	-1.16%	5.97%	3.19%	1.36%	2.10%	2.59%	0.07%	1.30%	0.16%	4.76%	1.68%	2.08%	26.70%
2015	7.93%	2.99%	3.94%	3.11%	-3.91%	2.80%	4.96%	-0.38%	-2.37%	7.99%	2.37%	-0.72%	31.82%
2016	3.98%	2.67%	5.32%	-0.81%	1.56%	1.50%	2.75%	-3.80%	-2.64%	-4.21%	-0.75%	-3.24%	1.80%
2017	8.05%	-3.84%	0.53%										4.45%

*The inception date for the portfolio is 01 May 2012. The historical performance figures until the end of 30 September 2016 reflect performance achieved prior to CISCA regulation. The portfolio has been transitioned under CISCA regulations on 01 October 2016 and has since been managed as a regulated product. The annualized total return is the average return earned by an investment each year over a given time period, since date of the launch of the fund. Actual annual figures are available from the manager on request. The highest and lowest 1 year returns represent the highest and lowest actual returns achieved during a 12 month rolling period year since the original launch date of the portfolio. The performance figures given show the yield on a Net Asset value ("NAV") basis. The yield figure is not a forecast. Performance is not guaranteed and investors should not accept it as representing expected future performance. Individual investor performance may differ as a result of initial fees, time of entry/actual investment date, date of reinvestment, and dividends withholding tax. Performance is calculated for a lump sum investment on a Net Asset Value basis. The performance figures are reported net of fees with income reinvested.

Cumulative Performance Since Inception



Investment Performance Summary

	Fairtree Assegai Equity LS IDS QI Hedge Fund	FTSE/JSE All Share Index	STeFi Composite Index	Fairtree Assegai Equity LS IDS QI Hedge Fund	FTSE/JSE All Share Index	STeFi Composite Index
Performance comparison						
Inception date	May-12	May-12	May-12			
Current month	Mar-17	Mar-17	Mar-17			
Total period (No. months)	59	59	59			
Analysis currency	ZAR	ZAR	ZAR			
Return analysis						
Return for current month	0.53%	2.68%	0.63%			
Total return (since inception)	147.09%	75.19%	34.43%			
Average annualised return (since inception)	20.20%	12.08%	6.20%			
Current 12 month rolling return	-5.44%	2.53%	7.59%			
Best 12 month rolling return	38.34%	32.74%	7.59%			
Worst 12 month rolling return	-5.44%	-4.37%	5.16%			
Consistency analysis						
% Up months (since inception)	74.58%	64.41%	100.00%			
% Up months (last 12 months)	41.67%	58.33%	100.00%			
Standard deviation (since inception - annualised for periods > 12 mths)	9.97%	10.45%	0.25%			
Risk analysis						
Downside deviation (Since Inception - annualised Risk free)	4.75%	5.47%	0.06%			
Largest monthly drawdown	-4.21%	-5.70%	n/a			
Average monthly drawdown	-2.18%	-2.32%	n/a			
Largest cumulative drawdown	-13.83%	-8.33%	n/a			
Risk/ return analysis						
Total gain / Total loss	3.86	2.21	n/a			
Average gain / Largest loss	0.68	0.50	n/a			
Average gain / Average loss	1.32	1.22	n/a			
Sharpe ratio (since inception - annualised for periods > 12 mths)	1.29	0.57	-0.32			
Sortino ratio (since inception - annualised for periods > 12 mths)	2.73	1.08	-0.48			
Market correlation						
Index correlation (ALSI)	0.59 (Monthly)					
Index correlation (ALSI)	0.67 (Daily)					

Please note: All funds returns quoted net of fees.

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Objective/Investment Policy and Mandate

The long-term objective of the portfolio is to achieve consistent absolute returns through investment in long/short equity based strategies. The portfolio may use leverage to a maximum of 3.5 times the net asset value of the portfolio. Excluded from this calculation shall be the investments in the portfolio solely used to enhance the interest earned by the portfolio.

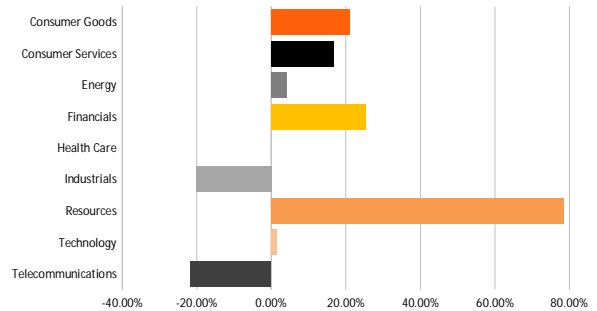
Limits and Constraints:

- The portfolio is precluded from raising any debt funding over and above that achieved in terms of the long/short process;
- No net individual equity position shall exceed 15% of capital;
- Directional exposure limit to 120% of current underlying capital on the long side and up to 20% of current underlying capital on the short side;
- The portfolio shall at all times hold a minimum of 10 equity positions; and
- The portfolio will limit exposure to equities based upon liquidity.

Asset Allocation

0.4% SA Equity , -5.3% SA Equity Basket, 140.0% SA Equity CFD, -28.2% SA Future, -1.8% SA Option

Sector Allocation



Portfolio Valuation & Transaction Cut-Off

Portfolios are valued monthly. The cut off time for processing investment subscription is 10:00am on the last day of the month prior to enable processing for investment on the first day of the next month.

Total Expense Ratio

A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's. Transaction Costs are a necessary cost in administering the financial product and impacts financial product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of financial product, the investment decisions of the investment manager and the TER. The TER is reported excluding performance fees for the first 12 months of the portfolio. The Manager has applied its mind hereto and is of the view that any reporting of TER with performance fee at this stage may be inaccurate and potentially misleading to investors.

Market Commentary

Global equity markets rode on optimism and elevated risk-on sentiment to advance in March. The Federal Reserve delivered a much anticipated 25bp rate hike, but set out a dovish outlook that bolstered Emerging Markets (EMs) to outperform Developed Markets (DMs) for the third consecutive month.

Locally, materials (+3.8%) was the best performing sector buoyed by Gold Fields (+15.4%). Consumer discretionary outperformed the broader market, driven by Naspers (+8.0%), as a 10% change in USDZAR impacts Naspers' medium-term proportionate EBITDA by around 5%. SA discretionary retailers (-3.3%) and banks (-2.0%) were down on the back of a weaker rand, weighing on SA's inflation outlook and consumer confidence. Telecoms too outperformed led by MTN (+3.3%), with new management reiterating that a dividend cut remains unlikely. Meanwhile, HealthCare was the worst performing sector, led by Netcare (-21.2%) on the back of a disappointing trading update, and Life Healthcare (-9.0%) reiterating pressure on volumes in the domestic SA market.

President Zuma announced a cabinet reshuffle, with Finance Minister Gordhan replaced by Minister of Home Affairs, Malusi Gigaba, while Deputy Finance Minister Jonas was replaced by Sifiso Buthelezi. In total, five ministers were removed, and six new deputy ministers appointed. The SARB kept rates steady at 7%, yet the SARB is likely to stay in risk management mode, given uncertainty around the currency outlook, following recent domestic political developments.

With the first quarter drawing to a close, economic data across the globe point to an ongoing acceleration of growth. In the euro zone, the PMI indices are at peak levels and in the US, manufacturing strengthened early in the year as the adverse impact stemming from the dollar and oil is fading. In emerging markets the message is the same, as the outlook is favourable, especially in China. The rise in commodities prices sparked only a brief rebound in inflation, but vigorous growth will nurture a more lasting increase. The speed with which this occurs will, however, depend on the state of the labour market, which explains why the US is further along in this process than other developed countries.

Ongoing favourable trends in emerging markets is threatened by political risk. The recent quarter globally helped to ease fears regarding activity in emerging markets and to reassure as to their contribution to world growth. PMI figures are showing favourable trends, notably in China but also in the other main countries like India and Brazil.

All else being equal, this upbeat trend is set to continue, unless political risks, whether external or internal, prevail. Emerging markets will have to face a more restrictive US monetary policy, and the risk that Donald Trump will implement protectionist measures. Emerging markets will thus have to deal with internal risks in order to get through the next quarter.

We believe 2017 marks the start of a new macro and investment environment after seven years of post-financial crisis economic disappointments. Deflation is giving way to reflation and the 'sweet spot' conditions necessary to support an increase in our risk appetite. We are positioning for steeper yield curves, expecting better returns in cyclical, value sectors of the equity market, including in the US and Emerging Markets.

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Glossary

- NAV:** The net asset value represents the assets of a Fund less its liabilities.
- Alpha:** Denoted the outperformance of the Fund over the benchmark.
- Sharpe Ratio:** The Sharpe ratio is used to indicate the excess return the portfolio delivers over the risk free rate per unit of risk adopted by the fund.
- Sortino Ratio:** The Sortino Ratio is used to measure the risk-adjusted return of the fund.
- Standard Deviation:** The deviation of the return stream relative to its own average.
- Max Drawdown:** The maximum peak to trough loss suffered by the Fund since inception.
- Max Gain:** Largest increase in any single month.
- % Positive Month:** The percentage of months since inception where the Fund has delivered positive return.
- Average Duration:** The weighted average duration of all the underlying interest bearing instruments in the Fund
- Average Credit quality:** The weighted average credit quality of all the underlying interest bearing instruments in the Fund (internally calculated).
- Dividend Yield:** The weighted average dividend yield of all the underlying equity in the Fund. The dividend yield of each company is the dividends per share divided by the price.
- PE Ratio:** The weighted average price earnings ratio of all the underlying equity in the Fund. The price earnings ratio of each company is the price divided by the earnings per share.
- High Water Mark:** The highest level of performance achieved over a specified period.
- Total Expense Ratio (TER%):** The Total Expense Ratio (TER) is the percentage of the net asset value of the class of the Financial Product incurred as expenses relating to the administration of the Financial Product.
- Performance fee incl. in TER (%)(PP%):** The Performance Fee is a payment made to the Investment Manager for generating positive returns, and is generally calculated as a percentage of investment profits, often both realized and unrealized.
- Transactions Costs Ratio (TC%):** The Transaction Costs (TC) is the percentage of the net asset value of the Financial Product incurred as costs relating to the buying and selling of the assets underlying the Financial Product.
- Total Investment Charges (TIC%) = (TER (%) + TC (%)):** The Total Investment Charges (TIC), the TER + the TC, is the percentage of the net asset value of the class of the Financial Product incurred as costs relating to the investment of the Financial Product. It should be noted that a TIC is the sum of two calculated ratios (TER+TC).

Mandatory Disclosures

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Management Company: IDS Management Company (RF) (Pty) Ltd (the "Manager"), **Registration Number:** 2013/096377/07, is authorised in terms of the Collective Investment Schemes Control Act (CISCA) to administer Collective Investment Schemes (CIS) in Securities. **Physical Address:** 5th Floor, IDS House, 8 St. Georges Mall, Cape Town, 8001. **Telephone Number:** +27 21 202 8282. **Website:** www.sannegroup.co.za.

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