

## Fairtree ALBI Plus Prescient Fund Minimum Disclosure Document - Class A1

### INVESTMENT OBJECTIVE

The Fund will aim to deliver an annualised return of ALBI plus 1%, after fees, which comprises a reasonable level of income as well as capital performance. Due to the nature of the bond type investments, the majority of the returns through the cycle will be dominated via quarterly income distributions.

### INVESTMENT POLICY

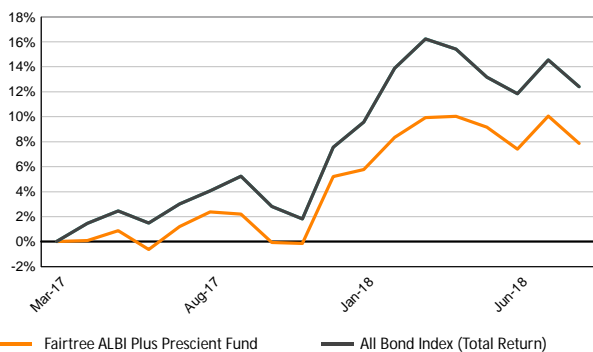
The main objective of the fixed income team is to provide superior risk-adjusted returns over and above the published All Bond Index (ALBI) to our clients irrespective of market conditions. We believe that markets are not always efficient and therefore present mispriced opportunities, which can be taken advantage of to generate excess returns. We aim to seek out mispriced risk in the market consisting of inter and intra market arbitrage. The fund looks to take advantage of any short or long-term anomalies in the market, whilst minimising any risks associated with running those positions.

A disciplined approach to quantitative analysis within a team framework can help identify these mispriced assets. We believe that a team-based quantitative approach to the valuation of assets, combined with cutting-edge portfolio construction techniques and risk management help build a fund to achieve the stated objectives of superior risk-adjusted returns.

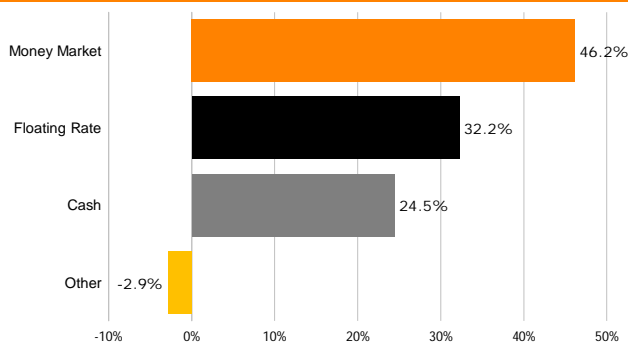
### HISTORICAL PERFORMANCE SINCE INCEPTION

|      | Jan   | Feb   | Mar   | Apr   | May    | Jun    | Jul   | Aug    | Sep    | Oct    | Nov    | Dec   | Total |
|------|-------|-------|-------|-------|--------|--------|-------|--------|--------|--------|--------|-------|-------|
| 2017 |       |       |       | 0.10% | 0.77%  | -1.48% | 1.85% | 1.15%  | -0.18% | -2.20% | -0.08% | 5.37% | 5.23% |
| 2018 | 0.51% | 2.45% | 1.44% | 0.09% | -0.78% | -1.61% | 2.46% | -1.99% |        |        |        |       | 2.51% |

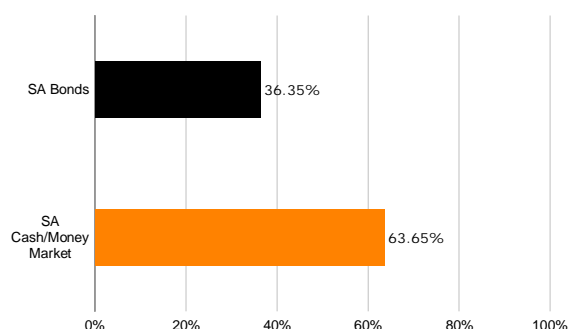
### CUMULATIVE FUND RETURNS VS MARKET INDICES



### INTEREST BEARING ALLOCATION (%)



### ASSET ALLOCATION



### FUND INFORMATION

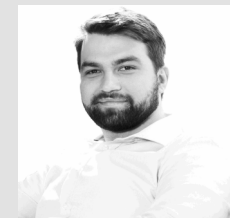
#### Portfolio Manager(s):

**Paul Crawford**  
BSc Eng(Elec), MBA, CFA  
Joined Fairtree in 2013



#### Sören Königkrämer

B Bus Sci (Actuarial Science), M Phil  
Joined Fairtree in 2014



|                                 |  |
|---------------------------------|--|
| <b>Inception date:</b>          | 18 April 2017                                    |
| <b>Fund size (in Millions):</b> | R 46.8   |
| <b>JSE code:</b>                | FPPA1  |
| <b>Unit Price:</b>              | 97.04  |
| <b>ISIN Number:</b>             | ZAE000236477                                     |
| <b>Domicile:</b>                | South Africa                                     |
| <b>Fund Structure:</b>          | CISCA (Unit Trust)                               |
| <b>Fund Category:</b>           | South African - Interest Bearing - Variable Term |
| <b>Regulation 28 Compliant:</b> | Yes  |

#### Cost Ratios:

|  |   |
|--|---|
| <b>Total Expense Ratio (TER%):</b>             | 0.97%   |
| <b>Performance fee incl. in TER (%) (PF%):</b> | N/A   |
| <b>Transactions Costs Ratio (TC%):</b>         | N/A   |
| <b>Total Investment Charges (TIC%):</b>        | 0.97%   |
| <b>Fees:</b>                                   | Initial Fee - Adviser (incl. VAT): 0%<br>Annual management fee: 0.65% (excl. VAT)<br>Performance fee: N/A |

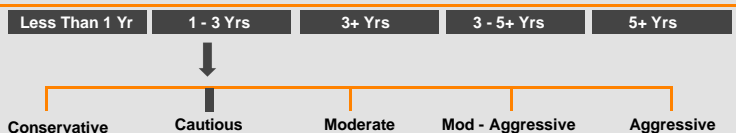
|                            |  |
|----------------------------|--|
| <b>Benchmark:</b>          | ALBI plus 1% p.a.                          |
| <b>Analysis Currency:</b>  | ZAR  |
| <b>Minimum Investment:</b> | R50,000 Lump sum or R1,000 p/m debit order |

Please see Disclosures and Glossary section for further information on Cost Ratios

#### Income Distribution:

|   |   |
|---|---|
| <b>Declaration:</b>                               | Quarterly (March, June, September, December)                                    |
| <b>Payment:</b>                                   | 1st business day of Apr/Jul/Oct/Jan   |
| <b>Distribution Total for the past 12 months:</b> | September 2017, December 2017 and March 2018, June 2018<br>9.470 cents per unit |
| <b>Management and administration:</b>             | Prescient Management Company (RF) (Pty) Ltd                                     |
| <b>Valuation time of fund:</b>                    | 15:00   |
| <b>Transaction cut-off time:</b>                  | 15:00   |

### RISK PROFILE



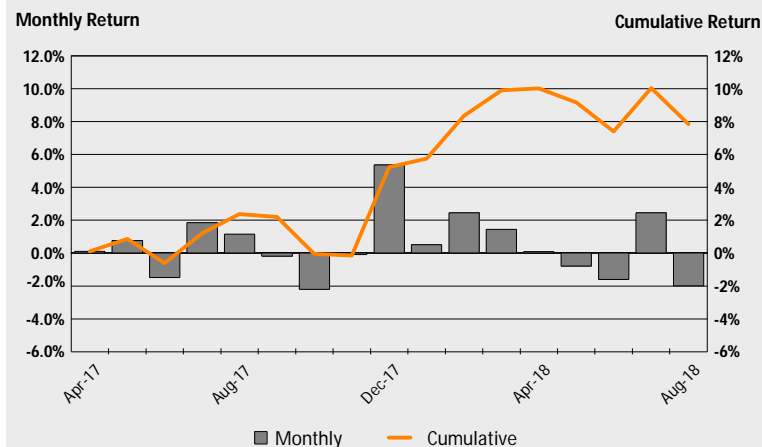
#### Risk Level: Cautious

This portfolio is permitted to invest in foreign securities which, within portfolios, may have additional material risks, depending on the specific risks affecting that country, such as: potential constraints on liquidity and the repatriation of funds; macroeconomic risks; political risks; foreign exchange risks; tax risks; settlement risks; and potential limitations on the availability of market information. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. Investors are reminded that an investment in a currency other than their own may expose them to a foreign exchange risk.

PERFORMANCE SUMMARY

|   | Fairtree ALBI Plus Prescient Fund | All Bond Index (Total Return) |
|---|-----------------------------------|-------------------------------|
| <b>Performance comparison</b>   |                                   |                               |
| Inception date  | Apr-17                            | Apr-17                        |
| Current month   | Aug-18                            | Aug-18                        |
| Total period (No. months)   | 17                                | 17                            |
| Analysis currency   | ZAR                               | ZAR                           |
| <b>Return analysis</b>  |                                   |                               |
| Return for current month  | -1.99%                            | -1.87%                        |
| Total return (since inception)  | 7.86%                             | 12.40%                        |
| Average annualised return (since inception)                             | 5.49%                             | 8.60%                         |
| Current 12 month rolling return   | 5.36%                             | 8.00%                         |
| Highest rolling 1-year return (since launch)                            | 9.92%                             | 16.23%                        |
| Lowest rolling 1-year return (since launch)                             | 5.36%                             | 8.00%                         |
| <b>Consistency analysis</b>   |                                   |                               |
| % Up months (since inception)   | 58.82%                            | 58.82%                        |
| % Up months (last 12 months)  | 50.00%                            | 50.00%                        |
| Standard deviation (since inception - annualised for periods > 12 mths) | 6.46%                             | 7.34%                         |
| <b>Risk analysis</b>  |                                   |                               |
| Downside deviation (since inception - annualised Risk Free)             | 3.38%                             | 3.64%                         |
| Largest monthly drawdown  | -2.20%                            | -2.30%                        |
| Average monthly drawdown  | -1.19%                            | -1.42%                        |
| Largest cumulative drawdown   | -2.46%                            | -3.78%                        |
| <b>Risk/ return analysis</b>  |                                   |                               |
| Total gain / Total loss   | 1.95                              | 2.22                          |
| Average gain / Largest loss   | 0.74                              | 0.96                          |
| Average gain / Average loss   | 1.36                              | 1.56                          |
| Sharpe ratio (since inception - annualised for periods > 12 mths)       | -0.24                             | 0.20                          |
| Sortino ratio (since inception - annualised for periods > 12 mths)      | -0.45                             | 0.40                          |
| <b>Market correlation</b>   |                                   |                               |
| Index correlation (ALBI)  | 0.93                              | (Monthly)                     |

Monthly and Cumulative Returns (Net of Fees)



Please note: Monthly return presented on the graph are rolling monthly returns.

MARKET COMMENTARY

August was a dreary month for the South African bond market. The All Bond Index returned -1.88% for the month, another amongst a score of indicators showing that the optimism fuelled by Ramaphoria has come to sputtering halt. The bond market underperformed the STeFI by 2.47% and the Top 40 by 4.3%. They returned 59 basis points (bps) and 2.42% respectively.

The Rand depreciated during the month ending at R14.69 to the US Dollar compared to R13.29 at which it started. General pessimism regarding the South African economy was quite evident during the month. What happens with regards to ratings and monetary policy decisions over the next few months will be vital.

The Fairtree ALBI Plus Prescient fund underperformed its benchmark by 11bps due to changes in bond-swap spreads. Moving forward, exposure to this risk will be removed as it has injected significant noise which we are not comfortable with. We believe that this approach will be significantly better in both tracking and adding alpha.

GLOSSARY

|   |   |
|---|---|
| <b>Annualised performance</b>                             | Annualised performance show longer term performance rescaled to a 1 year period. Annualised performance is the average return per year over the period. Actual annual figures are available to the investor on request.   |
| <b>Highest &amp; Lowest return</b>                        | The highest and lowest returns for any 1 year over the period since inception have been shown.  |
| <b>NAV</b>  | The net asset value represents the assets of a Fund less its liabilities.   |
| <b>Alpha</b>  | Denoted the outperformance of the fund over the benchmark.  |
| <b>Sharpe Ratio</b>                                       | The Sharpe ratio is used to indicate the excess return the portfolio delivers over the risk free rate per unit of risk adopted by the fund.   |
| <b>Sortino Ratio</b>                                      | The Sortino Ratio is used to measure the risk-adjusted return of the fund.  |
| <b>Standard Deviation</b>                                 | The deviation of the return stream relative to its own average.   |
| <b>Max Drawdown</b>                                       | The maximum peak to trough loss suffered by the Fund since inception.   |
| <b>Max Gain</b>   | Largest increase in any single month.   |
| <b>% Positive Month</b>                                   | The percentage of months since inception where the Fund has delivered positive return.  |
| <b>Average Duration</b>                                   | The weighted average duration of all the underlying interest bearing instruments in the Fund.   |
| <b>Average Credit quality</b>                             | The weighted average credit quality of all the underlying interest bearing instruments in the Fund (internally calculated).   |
| <b>Dividend Yield</b>                                     | The weighted average dividend yield of all the underlying equity in the Fund. The dividend yield of each company is the dividends per share divided by the price.   |
| <b>PE Ratio</b>   | The weighted average price earnings ratio of all the underlying equity in the Fund. The price earnings ratio of each company is the price divided by the earnings per share.  |
| <b>High Water Mark</b>                                    | The highest level of performance achieved over a specified period.  |
| <b>Total Expense Ratio (TER%)</b>                         | The Total Expense Ratio (TER) is the percentage of the net asset value of the class of the Financial Product incurred as expenses relating to the administration of the Financial Product.  |
| <b>Performance fee incl. in TER (%) PF (%)</b>            | The Performance Fee is a payment made to the Fund Manager for generating positive returns, and is generally calculated as a percentage of investment profits, often both realized and unrealized.   |
| <b>Transactions Costs (TC%)</b>                           | The Transaction Costs (TC) is the percentage of the net asset value of the Financial Product incurred as costs relating to the buying and selling of the assets underlying the Financial Product.   |
| <b>Total Investment Charges (TIC%) = TER (%) + TC (%)</b> | The Total Investment Charges (TIC), the TER + the TC, is the percentage of the net asset value of the class of the Financial Product incurred as costs relating to the investment of the Financial Product. It should be noted that a TIC is the sum of two calculated ratios (TER+TC). |

DISCLAIMER

**Management Company:** Prescient Management Company (RF) (Pty) Ltd., **Registration number:** 2002/022560/07, **Physical address:** Prescient House, Westlake Business Park, Otto Close, Westlake, 7945 **Postal address:** PO Box 31142, Tokai, 7966. **Telephone number:** 0800 111 899 **E-mail:** info@prescient.co.za **Website:** www.prescient.co.za

**Trustees:** Nedbank Trustees, Nedbank Investor Services. **Physical address:** 2nd Floor, 16 Constantia Boulevard, Constantia Kloof, Roodepoort, 1709. **Telephone number:** +27 11 534 6557 **Website:** www.nedbank.co.za

**Investment Manager:** Fairtree Asset Management (Pty) Ltd, **Registration number:** 2004/033269/07 is an authorised Financial Services Provider (FSP25917) under the Financial Advisory and Intermediary Services Act (No.37 of 2002), to act in the capacity as investment manager. This information is not advice, as defined in the Financial Advisory and Intermediary Services Act (No.37 of 2002). Please be advised that there may be representatives acting under supervision. **Physical address:** Willowbridge Place, Cnr. Carl Cronje and Old Oak Road, Bellville, 7530. **Postal address:** PO Box 4124, Tygervalley, 7536. **Telephone number:** +27 86 176 0760 **Website:** www.fairtree.com.

Collective Investment Schemes in Securities (CIS) should be considered as medium to long-term investments. The value may go up as well as down and past performance is not necessarily a guide to future performance. CIS's are traded at the ruling price and can engage in scrip lending and borrowing. The collective investment scheme may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. A schedule of fees, charges and maximum commissions is available on request from the Manager. There is no guarantee in respect of capital or returns in a portfolio. A CIS may be closed to new investors in order for it to be managed more efficiently in accordance with its mandate.

CIS prices are calculated on a net asset basis, which is the total value of all the assets in the portfolio including any income accruals and less any permissible deductions (brokerage, STT, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio divided by the number of participatory interests (units) in issue. Forward pricing is used. The Fund's Total Expense Ratio (TER) reflects the percentage of the average Net Asset Value (NAV) of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TER's. During the phase in period TER's do not include information gathered over a full year. Transaction Costs (TC) is the percentage of the value of the Fund incurred as costs relating to the buying and selling of the Fund's underlying assets. Transaction costs are a necessary cost in administering the Fund and impacts Fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, investment decisions of the investment manager and the TER.

The Manager retains full legal responsibility for any third-party-named portfolio. Where foreign securities are included in a portfolio there may be potential constraints on liquidity and the repatriation of funds, macro-economic risks, political risks, foreign exchange risks, tax risks, settlement risks; and potential limitations on the availability of market information. The investor acknowledges the inherent risk associated with the selected investments and that there are no guarantees. Please note that all documents, notifications of deposit, investment, redemption and switch applications must be received by Prescient by or before 13:00 (SA), to be transacted at the net asset value price for that day. Where all required documentation is not received before the stated cut off time Prescient shall not be obliged to transact at the net asset value price as agreed to. Funds are priced at either 3pm or 5pm depending on the nature of the Fund. Prices are published daily and are available on the Prescient website.

This portfolio operates as a white label fund under the Prescient Unit Trust Scheme, which is governed by the Collective Investment Schemes Control Act.

Performance has been calculated using net NAV to NAV numbers with income reinvested. The performance for each period shown reflects the return for investors who have been fully invested for that period. Individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestments and dividend withholding tax. Full performance calculations are available from the manager on request.

For any additional information such as fund prices, brochures and application forms please go to [www.fairtree.com](http://www.fairtree.com)

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