



# **UNIT TRUST APPLICATION FORM**

# For Individual Investors

# How To Invest

carefully.  2. Please complete all relevant sections of this form, and send it to 3. Cut off times for receiving instructions are <b>13:00</b> (SA).	investment (attached hereto), as well as the Investment Option Brochure, together with the required documents to clientservices@fairtree.com
The following supporting documentation must be submitted with t	this application:
FICA Documentation Proof of Deposit	Proof of Banking Details Completed Compulsory Tax Annexure
PERSONAL DETAILS	
New Investor Existing Investor	Client Number
Existing investors have to complete the section below only if their pe	ersonal details have changed:
Title Surname	
First Name(s)	Male Female
Date of Birth	Nationality
Marital Status Single Widowed Divorce	ed Anti-Nuptial contract In Community of Property
ID or Passport Number (if Foreign National)	
Income Tax Number	Country of residence for tax purposes
Do you have a USA income tax number/tax residency/nationality?	Yes No Occupation
Street Address	Postal Address
c/o	Same as Street Address Yes No
Unit	c/o
Complex	Line 1
Street Number	Line 2
Street	Line 3
Suburb	Line 4
City	Postal Code
Postal Code	Country
Country	
Telephone (H)	Fax





Telephone (W)		Cell	
Email Address			
Please Specify your prefe correspondence*	erred method of receiving	Email Postal Address	Copy sent to Financial Advisor
* If no selection is made, sent to your postal address		email address provided. If no email address	s is provided, correspondence will
acting On Behali	F OF Investor *		
* This is for Guardians / p	persons with Powers of Attorney		
Title	Surname		
First Name(s)			Male Female
Date of Birth		Nationality	
ID or Passport Number (if	Foreign National)		
Income Tax Number			
Street Address		Postal Address	
c/o		Same as Street Address	Yes No
Unit		c/o	
Complex		Line 1	
Street Number		Line 2	
Street		Line 3	
Suburb		Line 4	
City		Postal Code	
Postal Code		Country	
		Country	
Country			
Telephone (H)		Fax	
Telephone (W)		Cell	
Email Address			
Capacity			





FINANCIAL ADVISOR D	ETAILS (IF APPLICAB	LE)		
Name of Financial Advisor				
Name of Financial Services P	rovider (FSP)			FSP License Number
Contact Tel No		Email		
Prescient IFA/Broker Code:				
Licence Category	Category I	Category II	Category IIA	
VAT vendor status	Registered	Not Registered	VAT Number	
legislation thereto, to the 3. I have fully explained the detrimental consequences 4. I have established and verification in the provisions of FICA. 5. I have explained all fees her authority for payment 6. My personal information may retain any information will information wil	res required in terms of the investor/s. meaning and implications of s of replacement. erified the identity of the invest of 2001 (FICA) and the regulation that relate to this investment in writing and inform Prescient may be used by Prescient in for purposes of investment of the given or sold to any the	Financial Advisory and Interplacement (if applicable stor/s (and persons acting lations thereto, and I will ken to the investor/s and I unnt and me.  In the normal course of but it transactions, processing hird parties. Prescient will of	on behalf of the inveep records of such derstand and accepsiness to provide the and administration disclose or report pe	Act 37 of 2002 (FAIS) and subordinal and that I am fully aware of the possible vestor) in accordance with the Finance in identification and verification according that the investor/s may withdraw his the products and services and Prescient, and to communicate directly with means and information if and when requires action to carry out their duties.
Signature of Financial Advisor				Date
DIVIDENDS TAX)				
this tax before it pays any divid default dividends tax rate of 20	ends or re-invests these into 0% applies. If you are not a	your investment account. South African resident you	If you are a South may be exempt from	rice on your behalf. Prescient will dedu African resident for tax purposes, the om paying dividends tax or qualify for the form <i>Dividends Tax: Declaration an</i>
INTEREST WITHHOLDIN	IG TAX			
on your investment. A default I	WT rate of 15% will apply ex Africa and your country of res	scept if a reduced IWT rate sidence. By selecting a con	e is applicable in ter untry of residence of	Tax (IWT) on the interest income earner rms of any Double Taxation Agreementher than South Africa for tax purpose oplies to your investment.
Source of Funds Inv	ESTED			
Please specify the source of fundocumentary proof e.g. income s		t proceeds; sale of assets	; inheritance etc.)	Prescient reserves the right to reque





BANKING DETAIL	LS OF IN	VESTOR				
Name of Account Hol	der					
Name of the Bank						
г						
Branch Name				Branch Code		
Account Number				Account Type		
Signature of Account	Holder					
<ul> <li>The account hold</li> <li>Debit orders and</li> <li>The onus is on th</li> </ul>	er must hav electronic co e investor to be made int	statement must be attached e a South African bank according to the confections will be deducted from the conferm Prescient of any character third party bank accounts	ount. om this account. anges to the bank account o		to the bank accoun	t in the name of th
METHOD OF PAY	MENT					
<u>Lump Sum</u> Pleas	e deposit y	our lump sum investment di	rectly into the following bar	nk account:		
Account Name		Fairtree Capital Inflow A	ccount			
Account Number		1003354432				
Bank		Nedbank				
Branch		Corporate Client Service	es			
Branch Code		198 765				
Reference Number		Investors Name and Sur	name			
Cheque Deposit		All cheques need to be account by the investor. investment will only be mail/We agree to pay bank of	Banks do not accept chade when cheques are clear charges and costs incurred	eques that exceed ared.  ed for any cash dep	an amount of R50	00 000.00. The
Electronic / Internet Fransfer			rs may take up to two bus receipt of documentation	, , , ,		,
costs incurred by this e	rescient to o	deduct the stated amount for illection or debit order. Any e acted upon in the following Funds are deducted from the	debit order amendment m month. ne investor's bank account	on receipt of this ap	writing by Prescient oplication form and	t prior to the 7th all supporting
Regular Debit Order		documentation. Electronic of Where a higher amount that Funds are deducted from the state of the	n this is requested, multiple	e debits will be proce	essed on the same	day.
<b>J</b>		possible thereafter.			-	
		Commencement date	d d m m y y y	y Annua	I Escalation	%

Please note: funds invested via electronic collection or debit order may not be redeemed until after 40 days from the date on which such funds were invested into units on your behalf.





## Banking details for debit order deduction/electronic collection (if different from investor's bank details):

Name of Account Holder	
Bank	
Branch Name	
Branch Code	
Account Number	
Account Type	
Signature of Account Holder	





## FEE TEMPLATE

#### **INVESTMENT OPTION DETAILS**

Please complete the table below once you have made your selection from the latest Investment Option Brochure:

#### Minimum investment amounts are R50 000 lump-sum OR R1 000 per month.

- 1. I hereby apply to purchase units in the selected portfolios subject to the conditions of the relevant Deed at the ruling fund prices.
- 2. Prescient does not charge an initial fee.
- 3. The annual management fee is the fee charged by Prescient for managing or administering the fund.
- 4. An *annual distribution* fee is an annual fee payable to financial advisors by Prescient for marketing and distribution services. This fee is included in the annual management fee and will not reflect on investor statements. You cannot negotiate this fee percentage.
- 5. The financial advisor fees:
  - You may negotiate an initial financial advisor fee, to be paid to your financial advisor before your first contribution is invested.
  - You may negotiate an annual financial advisor fee to be paid to your financial advisor. Units will need to be cancelled to pay your advisor this fee.
- 6. Fees exclude VAT.

Unit Trust Portfolio	Annual Management Fee (excl. VAT)	Annual Distribution Fee %	Initial Financial Advisor Fee (%)	Annual Financial Advisor Fee (%)	Investment Amount (R)	Debit Order	Re-invest distributions? If "Yes" ✓
Fairtree Balanced Prescient Fund (A1)	1.000%		%	%	R	R	
Fairtree Global Smart Beta Prescient Fund (A1)	0.500%		%	%	R	R	
Fairtree ALBI Plus Prescient Fund (A1)	0.650%		%	%	R	R	
Fairtree Global Real Estate Prescient Fund (A1)	1.250%		%	%	R	R	
Fairtree Equity Prescient Fund (A1)	1.000%		%	%	R	R	
Fairtree Smart Beta Prescient Fund (A1)	0.500%		%	%	R	R	
Fairtree Flexible Income Plus Prescient Fund (A1)	0.750%		%	%	R	R	
Fairtree Flexible Balanced Prescient Fund (A1)	1.250%		%	%	R	R	
Fairtree Worldwide Multi-Strategy Flexible Prescient Fund (A1)	1.000%		%	%	R	R	

<sup>\*</sup>Should you elect to have your distributions paid out, they will be paid into the bank account specified in this application. All distributions below R1 000 will automatically be re-invested.

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SPECIAL FEE INSTRUCTIONS	
In the event that a special fee arrangement has been entered into with Prescient, please	indicate such arrangement below.
REGULAR WITHDRAWALS	
Please only complete this section if you would like to receive a regular withdrawal from 25 <sup>th</sup> of the relevant month. You cannot select to receive a regular withdrawal from a Rar Payment frequency  Monthly  Quarterly  Biannually	
Unit Trust Portfolio	Regular Withdrawal Amount
	R
	R
	R
	R
Total per frequency	R

#### **AUTHORISATION AND DECLARATION**

- I have read and fully understood all the pages of this application form and agree to the Terms and Conditions of this investment into the Unit Trust Option(s) and I understand that this application and any further documents, read with the Deed, constitutes the entire agreement between Prescient and me.
- 2. I warrant that the information contained herein is true and correct and that where this application is signed in a representative capacity, I have the necessary authority to do so and that this transaction is within my power.
- 3. I am aware of the charges and fees, the total expense ratio, investment objectives, risk factors and income distributions applicable to my investment as set out in this form and in other documentation provided to me.
- 4. I authorise Prescient to deduct any debit orders, electronic collections, any applicable taxes and also to pay all fees. If the additional annual advisor fees are insufficient to pay the Financial Advisor (FSP) from one portfolio, Prescient will sell units proportionately from the portfolios and pay the amounts to the advisor monthly. Permissible deductions from the portfolio include management fees, performance fees, bank charges, trustee/custodian, audit fees, securities transfer tax and brokerage.
- 5. I acknowledge the inherent risk associated with the selected Unit Trust Option(s) and that there are no guarantees.
- 6. I understand and agree that no part of the services provided by Prescient constitutes a solicitation, recommendation, guidance or proposal, nor does it constitute financial, tax, legal, investment or other advice. I warrant to Prescient that I am acting for my own account, I have made my own independent decisions to enter into the investment and as to whether the investment is appropriate or proper for me, based upon my own judgement and upon advice from such advisors as I may deem necessary. I warrant that I am not relying on any communication from Prescient, whether written, oral or implied as investment advice or as a recommendation to enter into the investment; it being understood that information and explanations relating to the terms and conditions of an investment shall not be considered investment advice or a recommendation to enter into the investment. I warrant that I have not received from Prescient any assurance or guarantee as to the expected results of the investment.
- 7. I understand that Prescient will accept instructions from my FSP only if duly appointed and authorised in writing by me. Prescient will not be held liable for any losses that may result from unauthorised instructions given to Prescient by my FSP.
- 8. I hereby authorise Prescient to furnish written reports to my duly appointed FSP, if applicable.
- 9. If I have appointed an FSP I authorise the payment of the negotiated fees to be paid to my FSP from my portfolios. This authority to pay fees may be withdrawn by written notice to Prescient.
- 10. I authorise Prescient to accept and act upon instructions by facsimile or e-mail and hereby waive any claim that I have against Prescient and indemnify Prescient against any loss incurred as a result of Prescient receiving and acting on such communication or instruction.
- 11. SARS requires Prescient to pay over dividend tax on your behalf where applicable. Prescient will deduct this tax before it pays any dividends or re-invests these into your investment account. Unless Prescient receives information from you indicating otherwise, accounts held by South African trusts, companies and partnerships will attract the default Dividend Withholding Tax (DWT) rate of 20%.
- 12. Any personal information may be used by Prescient in the normal course of business to provide the products and services and Prescient may retain any information for purposes of investment transactions, processing and administration and to communicate directly with me. Personal information will not be given or sold to any third parties. Prescient will disclose or report personal information if and when

Unit Trust Application Form for Individual Investors





required to do so by law or any regulatory authority, and to Prescient's employees (if relevant), or agents who require such information to carry out their duties.

- 13. I consent to Prescient making enquiries of whatsoever nature for the purpose of verifying the information disclosed in this application and I expressly consent to Prescient obtaining any other information concerning me from any source whatsoever to enable Prescient to process this application.
- 14. I confirm that I have received, noted and understand the following information:
  - the Minimum Disclosure Document
  - Effective Annual Cost
  - investment objectives
  - the calculation of the NAV and dealing prices

Signature of investor's authorised representative\* (if applicable)

- charges and fees
- risk factors
- distribution of income accruals
- any additional information necessary to enable the investor to make an informed decision
- 15. Political Exposed Person (PEP) is someone who has been entrusted with a prominent public function, or an individual who is closely related to such a person.

  I consider myself to be, or to be associated with a PEP: Yes No If Yes, Please provide details:

  Signed at Date

  Full name of signatory Capacity

  Signature of Investor/Legal Guardian

<sup>\*</sup> If signing on behalf of the investor please provide proof of authority and supporting verifying documentation.





## COMPULSORY FOREIGN TAX DECLARATION AND SELF-CERTIFICATION

#### **Instructions for completion:**

- 1. This Declaration must be completed by all investors, including South African citizens.
- 2. We are obliged for FATCA (Foreign Account Tax Compliance Act) and the Common Reporting Standard (CRS) to collect certain information about each investor's tax arrangements. Please complete the sections below as directed and provide any additional information that is requested. Please note that in certain circumstances we may be obliged to share this information with the relevant tax authorities.
- 3. Unless otherwise stated, all relevant terms are as defined in the Agreement between the Government of South Africa and the Government of the United States of America to Improve International Tax Compliance and to Implement FATCA (the "Agreement"), and/or the OECD Standard for Automatic Exchange of Financial Account Information in Tax Matters ("the Standard") and, specifically, the Common Reporting Standard ("CRS").
- 4. If any of the information below about the Investor's tax residence or FATCA/CRS classification changes in the future, please ensure that we are advised of these changes promptly.
- 5. If you have any questions about how to complete this form, please contact your tax advisor.

SECTION 1: INVESTOR IDENTIFICATION	
Investor Name	
Current residential address:	
Street Address	Postal Address
c/o	Same as Street Address Yes No
Unit	c/o
Complex	Line 1
Street Number	Line 2
Street	Line 3
Suburb	Line 4
City	Postal Code
Postal Code	Country
Place of birth:	
Town or City of Birth	Country of Birth
Date of Birth d d m m y y y y	





SECTION 2: FOREIGN ACCOUNT TAX COMPLIAN	CE ACT (FATCA)
OA Tou North or (Insued by OARO)	
SA Tax Number (Issued by SARS)	
00 you have a Tax Identification Number (TIN) issued by another cou	intry? Yes No
If yes please list them:	
Country of Tax Issue	Tax ID Number (TIN)
Are you considered a tax payer, or need to submit a tax return, in ar	ny other country for which you have not been issued a TIN?
Yes No	
If yes please list them:	
List of Countries	
SECTION 3: CRS DECLARATION OF TAX RESIDEN	ICV
SECTION 5. CR5 DECLARATION OF TAX RESIDEN	IC I
Please indicate your/ the investor's country of tax residence (if res and associated taxpayer identification numbers ("TIN").	sident in more than one country please detail all countries of tax residence
Country of Tax Residence	Tax ID Number (TIN)
NOTE: Provision of a Tax ID number (TIN) is required unless you	are tax resident in a Jurisdiction that does not issue a TIN.
Section 4: Declarations and Undertaking	;s
I/We declare (as an authorised signatory if applicable) that the in belief, accurate and complete.	information provided in this form is, to the best of my/our knowledge and
I/We undertake to advise the recipient promptly and provide upon causes any of the information contained in this form to be incorrect	dated Self-Certification where any change in circumstance occurs which
Authorised Signature (s)	
Capacity in which declaration is made	
Date	





## TERMS AND CONDITIONS

#### TO BE RETAINED BY INVESTOR

### GENERAL

- This application together with the Main Deed and the relevant Supplemental Deeds, will govern the legal relationship between the investor, the asset manager and Prescient Management Company (RF) Limited ("Prescient"). It is Prescient's sole discretion to accept or reject the investor's application form.
- 2. Any references to the singular shall include the plural.
- 3. Please note that all documents, notifications of deposit, investment, redemption and switch applications must be received by Prescient by or before 13:00 (SA), to be transacted at the net asset value price for that day. Where all required documentation is not received before the stated cut off time Prescient shall not be obliged to transact at the net asset value price as agreed to.
- 4. No interest will accrue to monies awaiting allocation.
- 5. All redemptions must be submitted in writing and will be executed following receipt and acceptance of such instruction. Please note in the case of redemptions, settlement may take up to 48 hours. Funds invested via electronic collection or debit order may not be redeemed until after 40 days from the date on which such funds were invested into units on your behalf.
- 6. Investors wishing to redeem units amounting to more than 5% of the total market value of the relevant unit trust fund portfolio must provide Prescient with at least 7 business days' written notice of such redemption. If this notice is not received by Prescient, Prescient may treat such withdrawal as only having taken place on the 7th business date after such instruction is received. However, where the amount to be redeemed exceeds 10% of the total market value of the portfolio, the parties shall determine the actual date of withdrawal through mutual agreement between them.
- 7. The net asset value price is calculated using the forward pricing methodology. The net asset value can be defined as the total market value of all assets in the portfolio including any income accruals and less any permissible deductions from the portfolio, divided by the number of units in issue.
- Units will be bought and sold at the net asset value price in accordance with the requirements of the Collective Investment Schemes Control Act 45 of 2002 and the relevant Deed.
- Prescient may, at its discretion, close portfolios to new investors and existing unit holders including the cessation of debit orders, if applicable.
- 10. Prescient reserves the right to terminate this contract by giving 30 days' notice to the investor. Units shall be repurchased on the 30th day after notification of termination at the ruling price on that day. Any proceeds from the termination shall be paid to the Investor's bank account given in this application form.
- 11. All material facts must be accurately and properly disclosed, and the accuracy and completeness of all answers, statements or other information provided by or on behalf of the investor, are the investor's own responsibility.
- 12. No indulgence granted by Prescient shall affect or prejudice the rights of Prescient, nor shall it be regarded as a waiver of Prescient's rights.
- 13. The Trustee's details are: Nedbank Ltd Investor Services, 2nd Floor, 16 Constantia Boulevard, Constantia Kloof, Roodepoort, 1709, South Africa. P.O. Box 1144, Johannesburg, 2000, South Africa.

#### APPLICABLE IF APPOINTING A FINANCIAL ADVISOR/FSP

- Prescient will only accept applications, submitted on behalf of investors, from FSP's who have been granted a licence by the Financial Services Board.
- 2. Prescient cannot be held responsible or liable for loss or damage suffered by the investor as a result of the FSP acting outside his / her licence parameters or because of delays in the processing or rejection of this application form, caused by the fact that the investor's FSP is not authorised as a Financial Services Provider or is not approved by Prescient.
- 3. The FSP is responsible for ensuring that the investor receives and understands all appropriate advice, product and fee information including changes in the working practices and procedures of Prescient.

### INSTRUCTIONS

- 1. Only signed written instructions (faxed copies included) from the unit holder or the FSP will be acted upon.
- 2. Prescient will not proceed with any transaction if there is any doubt as to the validity of any signatures/information or if it deems the application to be incomplete in any way and Prescient cannot be held liable for any resultant losses as a result thereof.

### REPORTING

Unit Holder statements will be issued quarterly. Transaction notes are sent on a transaction basis. Additional investor statements are available on request from Prescient.





#### **FEES**

- 1. The fees that apply to this investment are set out in the latest Investment Option Brochure.
- You may negotiate an initial advisor fee, subject to the relevant maximums, to be paid to your FSP before your first contribution is invested.
- 3. The annual management fee is the fee you pay to Prescient for managing the portfolios.
- 4. Prescient may pay an annual advisor service fee to your FSP out of the annual management fee of Prescient. This is set and taken into account when the price of the portfolio is calculated (i.e. part of the standard expense of the portfolio). You cannot negotiate this fee percentage.
- 5. You may negotiate an additional annual advisor fee to be paid to your FSP. Units will need to be cancelled to pay your advisor this fee.
- 6. All fees may be amended by Prescient from time to time, and in such event, a notification will be sent to the investor.
- 7. All fees are exclusive of VAT.

#### RISK WARNING

Collective Investment Schemes in Securities (CIS) should be considered as medium to long-term investments. The value may go up as well as down and past performance is not necessarily a guide to future performance. CIS's are traded at the ruling price and can engage in scrip lending and borrowing. A schedule of fees, charges and maximum commissions is available on request from the Manager. There is no guarantee in respect of capital or returns in a portfolio. A CIS may be closed to new investors in order for it to be managed more efficiently in accordance with its mandate. CIS prices are calculated on a net asset basis, which is the total value of all the assets in the portfolio including any income accruals and less any permissible deductions (brokerage, STT, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio divided by the number of participatory interests (units) in issue. Forward pricing is used. The Fund's Total Expense Ratio (TER) reflects the percentage of the average Net Asset Value (NAV) of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TER's. During the phase in period TER's do not include information gathered over a full year.

A Money Market portfolio is not a bank deposit account and the price is targeted at a constant value. The total return is made up of interest received and any gain or loss made on any particular instrument; and in most cases the return will have the effect of increasing or decreasing the daily yield, but in the case of abnormal losses it can have the effect of reducing the capital value of the portfolio. The yield is calculated as a weighted average yield of each underlying instrument in the portfolio. Excessive withdrawals from the portfolio may place the portfolio under liquidity pressures and a process of ring-fencing of withdrawal instructions and managed pay-outs over time may be followed.

A Fund of Funds is a portfolio that invests in portfolios of collective investment schemes, which levy their own charges, which could result in a higher fee structure for these portfolios.

A Feeder Fund is a portfolio that invests in a single portfolio of a collective investment scheme which levies its own charges and which could result in a higher fee structure for the feeder fund.

The Manager retains full legal responsibility for any third-party-named portfolio.

Where foreign securities are included in a portfolio there may be potential constraints on liquidity and the repatriation of funds, macroeconomic risks, political risks, foreign exchange risks, tax risks, settlement risks; and potential limitations on the availability of market information.

The investor acknowledges the inherent risk associated with the selected investments and that there are no guarantees. Prescient is a member of the Association for Savings and Investments SA.

### FICA REQUIREMENTS

In terms of the Financial Intelligence Centre Act, 2001 ("FICA") Prescient requires a copy of each of the following documents:

An "ID document" means a document containing a photo, full names, date of birth and ID number, a passport or a valid driver's licence. "Proof of address/business address" means a document less than 3 months old containing residential address that is a utility bill, bank statement, rates account or tax invoice.

#### 1. South African Citizens and Residents or Foreign Nationals (Natural Person)

- ID document, drivers licence or a passport.
- Proof of address. (e.g. utility bill or telephone account less than three months old)
- Proof of income tax number
- Proof of bank statement.

#### 2. Third Party Representing another Individual/Power of Attorney (Natural Person)

- ID document in respect of both parties.
- Proof of address.
- Proof of authority to act e.g. power of attorney, mandate, resolution or court order.
- Proof of bank statement.





## CUSTOMER INFORMATION NOTICE - COMMON REPORTING STANDARD (CRS)

Prescient Management Company ("the Manager") intends to take such steps as may be required to satisfy any obligations imposed by the OECD Standard for Automatic Exchange of Financial Account Information in Tax Matters ("the Standard") and, specifically, the Common Reporting Standard ("CRS") therein.

The Manager is obliged under the Tax Administration Act 2011 (as amended) and regulations made pursuant to that section to collect certain information about each Investor's tax arrangements.

Please note that in certain circumstances the Manager may be legally obliged to share this information and other financial information with respect to the Investor with the South African Revenue Service (SARS). In turn, and to the extent the account has been identified as a Reportable Account, SARS will exchange this information with the country of residence of the Reportable Person(s) in respect of that Reportable Account.

In particular, the following information will be reported by the Manager to SARS in respect of each Reportable Account maintained by the Manager:

- The name, address, jurisdiction of residence, tax identification number and date and place of birth, in the case of an individual, of each Reportable Person that is an Account Holder of the account and, in the case of any Entity that is an Account Holder and that, after application of the due diligence procedures consistent with CRS is identified as having one or more Controlling Persons that is a Reportable Person, the name, address, jurisdiction of residence and tax identification number of the Entity and the name, address, jurisdiction of residence, TIN and date and place of birth of each such Reportable Person.
- The account number (or functional equivalent in the absence of an account number);
- The account balance or value as of the end of the relevant calendar year or other appropriate reporting period or, if the account was closed during such year or period, the closure of the account;
- The total gross amount paid or credited to the Account Holder with respect to the account during the calendar year or other appropriate reporting period with respect to which the Reporting Financial Institution is the obligor or debtor, including the aggregate amount of any redemption payments made to the Account Holder during the calendar year or other appropriate reporting period.

The Manager may send this data to SARS who will determine whether the country of origin is a Participating Jurisdiction for CRS purposes and, if so, exchange your data with them.

Applicants and Investors can obtain more information on the Manager's tax reporting obligations on the SARS website: <a href="http://www.sars.gov.za/ClientSegments/Businesses/Mod3rdParty/Pages/Automatic-Exchange-of-Information.aspx">http://www.sars.gov.za/ClientSegments/Businesses/Mod3rdParty/Pages/Automatic-Exchange-of-Information.aspx</a>

(All capitalised terms above, unless otherwise defined above, shall have the same meaning as they have in the Standard.)

## CONTACT PRESCIENT MANAGEMENT COMPANY (RF) LTD

Physical Address	Prescient House, Westlake Business Park, Otto Close, Westlake, 7945
Postal Address	P.O. Box 31142 Tokai 7966
Telephone	+27 21 700 3600
Fax	+27 21 700 5331
Email	pmancoadmin@prescient.co.za
Website	www.prescient.co.za

Fairtree Asset Management	
Physical Address	Willowbridge Place, cnr Carl Cronje & Old Oak Road, Bellville, 7530
Postal Address	PO Box 4124, Tygervalley. 7536
Telephone	+27 21 943 3760
Fax	+27 21 914 3103
Email	clientservices@fairtree.com
Website	www.fairtree.com





#### COMPLIANCE DEPARTMENT

Compliance Officer	Christine Pretorius
Physical Address	Prescient House, Westlake Business Park, Otto Close, Westlake, 7945
Postal Address	P.O. Box 31142 Tokai 7966
Telephone	+27 21 700 3607
Fax	+27 21 700 5331
Email	compliance@prescient.co.za
Website	www.prescient.co.za

#### **COMPLAINTS**

Please do not hesitate to contact us if you are not satisfied with this investment or the services received from Prescient. A complaint must be submitted to the Compliance Officer. Prescient will acknowledge the complaint in writing and will inform the investor of the contact details of the persons involved in the resolution thereof. Should you wish to lodge a complaint regarding the services being provided, an email can be sent to <a href="complaints@prescient.co.za">complaints@prescient.co.za</a> or alternatively you can obtain our complaints policy, conflict of investment management policy from the compliance department (address above).

If an investor is not satisfied with the response from Prescient or if an investor has a complaint about the advice given by the Financial Advisor, he/she has the right to address his/her complaint in writing to the Ombud for Financial Services Providers at the address below. The Ombud is legally empowered to investigate and adjudicate complaints in a procedurally fair, economical and expeditious manner.

Postal Address	P.O. Box 74571 Lynnwood Ridge 0040				
Telephone	+27 12 470 9080				
Fax	+27 12 348 3447				
Email	info@faisombud.co.za				



# **FAIRTREE**

# INVESTMENT OPTION BROCHURE

Unit Trust Portfolio	ASISA Classification	Investment Objective	Risk Rating	Benchmark	Reg 28	Income Distribution	Annual Management Fee	Performance Fee
Fairtree Balanced Prescient Fund	South African Multi- Asset High Equity	The Fund will have the primary investment objective to provide investors with a return in excess of the benchmark, being 60% SWIX and 40% ALBI	Moderate- Aggressive	60% SWIX and 40% ALBI	Yes	Annually at the end of March	Class A1 - 1.000% (excl. VAT)	No
Fairtree ALBI Plus Prescient Fund	South African - Interest Bearing - Varaiable Term	The Fund will aim to deliver an annualised return of ALBI plus 1%, after fees, which comprises a reasonable level of income as well as capital performance. Due to the nature of the bond type funds, the majority of the returns through the cycle will be dominated via quarterly income distributions	Low	ALBI + 1%	Yes	Quarterly, at the end of March, June, September and December	Class A1 - 0.650% (excl. VAT)	No
Fairtree Global Real Esate Prescient Fund	Global - Real Estate - General	The Fund will seek to achieve its objective primarily through investing in global real estate securities listed on recognised exchanges around the world.	Aggressive	FTSE EPRA/NAREIT Developed Index, net of fees.	No	Annually at the end of March	Class A1 - 1.250% (excl. VAT)	No
Fairtree Global Smart Beta Prescient Fund	Global Equity General	The objective of the Fund is to offer returns in excess of the S&P Global 1200 Total Return benchmark over the long term, with lower volatility and lower drawdowns as benchmark tracking passive funds	Aggressive	S&P Global 1200 Total Return	No	Annually at the end of March	Class A1 - 0.500% (excl. VAT)	No
Fairtree Equity Prescient Fund	South African - Equity - General	The objective of the Fund is to offer medium to long term capital growth	High	SE/JSE Shareholder Weighted All Share Index (SWIX)	No	Annually at the end of March	Class A1 - 1.000% (excl. VAT)	Class A1 - 15% performance fee participation; rolling 12 months basis
Fairtree Smart Beta Prescient Fund	South African – Equity – General	The objective of the fund is to offer returns in excess of the benchmark over the long term, with lower volatility and lower drawdowns as benchmark tracking passive funds	High	FTSE/JSE SWIX All Share Total Return Index	No	Annually at the end of March	Class A1 - 0.500% (excl. VAT)	No
Fairtree Flexible Income Plus Prescient Fund	South African Multi- Asset Income	The fund will aim to deliver a reasonable level of income as well as capital performance. The fund will endeavor to protect capital and maximize income growth	Low	SteFl plus 3% per annum	No	Quarterly, at the end of March, June, September and December	Class A1 – 0.750% (excl. VAT)	No
Fairtree Flexible Balanced Prescient fund	South Africa - Multi asset - High equity	The objective of the fund is to offer absolute returns in excess of inflation over the long term	Moderate	CPI	Yes	Annually at the end of March	Class A1 - 1.250% (excl. VAT)	No





Fairtree Worldwide Multi-Strategy Flexible Prescient Fund aims to provide maximum long term growth by investing a diversified blend of worldwide assets a strategies. The objective is to provide competitive after inflation returns measured in rand over a 5 year period	Ca 15% All (AL Aggressive All Ind AC Bal Glo	5% FTSE/JSE capped SWIX, 5% JSE ASSA Ill Bond Index ALBI), 35% MSCI Ill Country World Index (MSCI ICWI), and 15% carclays Capital Global Aggregate BGBA)	Annually at the end of March	Class A1 - 1.000% (excl. VAT)	No	
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#### Notes:

- 1. The annual management fee is the fee charged by Prescient for managing or administering the fund.
- 2. An *annual distribution fee* is an annual fee payable to financial advisors by Prescient for marketing and distribution services. This fee is included in the annual management fee and will not reflect on investor statements. You cannot negotiate this fee percentage. Each Investment Option set out herein may have more than one class available. It is important for investors to understand that the class they select will determine whether the fees payable are fixed or are negotiable and how the fees are deducted. Certain fee classes will pay the Annual Distribution Fee to financial advisors. Financial Advisor Fees agreed to by the investor will be in addition to the Annual Distribution Fee. Your financial advisor must disclose all fees payable to him/her/it to you.
- 3. **ASISA** is the Association for Savings and Investments South Africa.
- 4. The **ASISA classification** is when ASISA classifies portfolios that are registered with the FSB according to where they invest, either being locally or off-shore, and what they invest in (e.g. shares or bonds).
- 5. The **Benchmark** is an index or measure which is used to calculate the rate of return that a portfolio needs to achieve.
- 6. Regulation 28 of the Pension Funds Act determines investment limits that are considered suitable for retirement savings purposes. Some Portfolios are managed to comply with these limits.

\*Should you elect to have your distributions paid out, they will be paid into the bank account specified in this application. All distributions below R1 000 will automatically be re-invested.